SAILERA YACHTING

PRICE LIST 2027 V.1

Prices in EUR / week

	Boat Name	LOA	Built Year	Official Max. Berth Capacity	Cabin	WC	Sec Deposit	Before 15 May After 13 Nov	15 May 26 Jun	26 Jun 14 Aug	14 Aug 9 Oct	9 Oct 30 Oct	30 Oct 13 Nov
MONOHULLS													
BAVARIA 46 CR	**Trinity**	**13.60**	**2021**	**8 Pax**	**4**	**3**	**2500**	**3250**	**3950**	**4050**	**4850**	**4250**	**3950**
HANSE 458	**Celine 1**	**14.04**	**2019**	**8 Pax**	**4**	**2**	**2500**	**3150**	**3800**	**3900**	**4550**	**4050**	**3750**
CATAMARANS													
	Boat Name	**LOA**	**Built Year**	**Official Max. Berth Capacity**	**Cabin**	**WC**	**Sec Deposit**	**Before 15 May After 13 Nov**	**15 May 19 Jun**	**19 Jun 31 Jul**	**31 Jul 2 Oct**	**2 Oct 30 Oct**	**30 Oct 13 Nov**
BALI CATSPACE	**Time Out**	**12.05**	**2022**	**10 Pax**	**4**	**4**	**3500**	**4550**	**5850**	**6450**	**7050**	**6750**	**6150**
BALI CATSPACE	**Vargas**	**12.05**	**2024**	**10 Pax**	**4**	**4**	**3500**	**4550**	**5850**	**6450**	**7050**	**6750**	**6150**
BALI 4.2	**Zephyr**	**12.84**	**2022**	**9 Pax**	**4+1**	**4+1**	**3500**	**4750**	**6050**	**6650**	**7350**	**6850**	**6500**
LAGOON 42	**Liquid Asset**	**12.80**	**2021**	**10 Pax**	**4+2**	**4**	**3500**	**4750**	**6050**	**6550**	**7150**	**6850**	**6500**

DISCOUNTS			
Early Booking Discount	15 % valid for the bookings confirmed and paid 50 % down payment until 31.01.2027	**Multiweek Discount**	5 % for the second and the following weeks
Group Booking Discount	5 % for 2 boats and more for the same group / reservation holder	**Repeater Client Discount**	5 %
Maximum Discount	15 % / up to 25 % for Last Minute and Special Offers	Last Minute Discount cannot be used in conjunction with any other discount	

*** If multiple discounts apply, the second and subsequent discounts are calculated on the already discounted price.

COMPULSORY EXTRAS			
Standard Charter Pack (Includes Transit log for Turkish territorial waters, OB Engine, final cleaning, bed linens, 2 x gas bottles, towels, toilet paper, kitchen roll and cloths, sponge, dish soap, gel hand soap, welcome drink)			
Sailing boats < 42 ft.: € 250 / charter **Sailing boats < 47 ft.: € 350** / charter **Sailing boats ≥ 47 ft. & all size catamarans: € 435** / charter			
OPTIONAL EXTRAS			
Skipper for catamarans	€ 200 / day + meals	Wi-Fi Router (50 GB)	€ 80 / week
Skipper for monohulls	€ 180 / day + meals	SUP (Stand Up Paddle) & Yoga Isup Board	€ 100 / week + deposit raise € 200
Hostess	€ 150 / day + meals	Canoe, inflatable (2 pax)	€ 100 / week + deposit raise € 200
Chef	€ 180 / day + meals	Sea Scooter (SuBlue Mix Pro)	€ 130 / week + deposit raise € 200
Cooking Hostess (till 6 pax)	€ 180 / day + meals	Additional Towels set (bath & hand)	€ 5 / set
Deckhand	€ 150 / day + meals	Additional Beach Towel (Peshtemal)	€ 5 / piece
Gennekar for monohulls	€ 400 / week + deposit raise € 1.500	Additional Linen set (sheet, 2 pillow covers)	€ 10 / set
Safety Railing Net	€ 100 / charter	Coffee Machine (Nespresso type, capsules excluded)	€ 30 / week
Crew Change Transitlog	€ 120 / charter	Coffee Machine (Filter)	€ 30 / week
Portable Power Station – 768 Wh, 1200W	€ 100 / week	Transfer from/to Dalaman Airport (one way)	Up to 6 pax € 110 / 7-10 pax € 140 / 11-13 pax € 160
Early Check-in	€ 180 / at 13:00 hr. If there is no technical issue on the boat. (limited with 2 bookings / week)	Regatta Preparation Fee for monohulls	€ 300 / charter (dismounting bimini and sprayhood, setting gennekar rigging etc.) + 2 x Security Deposit
		Customs Formalities for Greek Islands (Only for Turkey)	€ 550 / procedure
One way from Marmaris or vice versa (For min 2-week charters if applicable) Price will be calculated upon request			
Note: All optional extras should be ordered latest 2 weeks before the charter, otherwise depend on the availability			

Sailera Turizm Ticaret A.Ş. Netsel Marina No:54, 48700 Marmaris

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Tax Office : Marmaris - Tax No : 7391131403

GENERAL CONDITIONS

Skipper Qualifications
The skipper must possess the necessary qualifications for the size and the tonnage of the yacht and VHF radio certificate. Original certificates must be presented at the check-in. We reserve the right to test the skipper's competence on spot.

Charter Documents
We require the following documents to be delivered to our office at the latest 2 weeks before the check-in
- Crew List with Full names, Birth dates, Nationalities, Passport numbers
- The copy of the sailing license of the skipper
- The copies of the passports of the skipper/charterer and at least other crew member
- Signed Yacht Charter Contract and appendices

Security Deposit
To be paid at the base in cash or credit card (Visa, Master Card only, American Express or Debit Cards are not accepted for pre-authorization)
We highly recommend Travel Cancellation Expenses Insurance and/or Deposit Insurance for Chartered Yachts provided by Sealogy Insurance.
More info at https://www.sealogy.com/charter-insurance/deposit

Damage Waiver
- Deposit of the yachts up to 42 ft can be reduced to 500 € per week with a nonrefundable payment of 300 €.
- Deposit of the yachts up between 42 and 47 ft can be reduced to 500 € per week with a nonrefundable payment of 375 €.

Damage Waiver Continued
- Deposit of the yachts over 47 ft and all size catamarans can be reduced to 500 € per week, with a nonrefundable payment of 1.300 €.

Check-in / Check-out
Check – in: Saturday latest 17:00 hr. if you arrive later than 17h, your check-in procedure will be made on the following morning.
Check – out: Friday until 17:00 hr. with overnight stay onboard until Saturday 08:30 hr.
At the end of the charter the yacht must be delivered to the base with full fuel and empty holding tanks at the latest on Friday 17:00 hr.

Payment Conditions
50 % of the charter fee upon signing the contract within 7 days
50 % of the charter fee 6 weeks before the embarkation day

Cancellation Conditions
Latest 12 weeks prior to the charter date, 90% charter fee is reimbursed with 200 Euro deduction as cancellation fee.
Latest 10 weeks prior to the charter date, 80% charter fee is reimbursed with 200 Euro deduction as cancellation fee.
Latest 8 weeks prior to the charter date, 70% of the charter fee is reimbursed with 200 Euro deduction as cancellation fee.
Latest 7 weeks prior to the charter date, 50 % of charter fee is reimbursed with 200 Euro deduction as cancellation fee.
Latest 6 weeks prior to the charter date, there is no reimbursement plus any crew fees if any is reserved until that time.

Regatta Conditions
For regattas no discount apply, regatta fee is charged, and deposit is doubled.

Short Period Charters (on request and for min 3 days only)
Calculation: Weekly price divided by 7 and multiplied with number of days + 10 % supplement

VISITING TO GREEK ISLANDS

The sailing area of the yachts is limited to Turkish waters. A visit to the Greek Islands (Dodecanese) is possible if desired. However, there are official customs formalities required, which involve additional costs. We will be pleased to assist you with the customs formalities personally in Turkey and over our partner agencies in Greece.

We kindly ask you to let us know timely if you are planning a visit to the Greek Islands. •

Please visit https://www.sailera.com/sailing-greek-islands to get information about the cost of customs formalities.

TRANSFERS

We can organize transfers from the airport to the marina and back. In case of ordering a transfer, please send us the flight number, the date, the exact time of flight and number of people. A driver, with your badge, will wait for you at the airport in order to take you directly to your yacht in the marina.

If you arrive before 6pm, one of our staff members will welcome you on board. Guests which arrive after this time can also spend the night on board, if we are informed about the exact arrival time.

INVENTORY						
Boat Model	**HANSE 458**	**BAVARIA 46**	**BALI CATSPACE**	**BALI CATSPACE**	**BALI 4.2**	**LAGOON 42**
Boat Name	**Celine 1**	**Trinity**	**Vargas**	**Time Out**	**Zephyr**	**Liquid Asset**
BOAT PARTICULARS						
Year of build	2019	2021	2024	2022	2022	2021
Cabins	4	4	4	4	4 + 1	4 + 2
Berths	8	8	8 + 2 (Bank berths in fwd. cabins)	8 + 2 (Bank berths in fwd. cabins)	8 + 1	8 + 2
Toilets	2	3	4	4	4 + 1	4
Length LOA (m)	14	13,60	12	12	13	12,80
Beam (m)	4	4	7	7	7	7.70
Draft (m)	2	2,10	1,10	1,10	1	1
Engine	57 HP Yanmar	75 HP Volvo	2 x 38 HP Nanni	2 x 40 HP Yanmar	2 x 45 HP Yanmar	2 x 57 HP Yanmar
Water tank capacity (lt)	450	360	700	700	800	600
Fuel tank capacity (lt)	210	210	400	400	640	600
Main sail	Full Battened	In-mast furling	Full Battened	Full Battened	Full Battened	Full Battened
Head sail	Self tacking jib	Furling genoa	Self tacking jib	Self tacking jib	Self tacking jib	Self tacking jib
Gennekar	O	O	N/A	N/A	N/A	N/A
DECK						
Electrical primary/halyard winch	NA	NA	S	S	S	S
Electrical windlass	S	S	S	S	S	S
Chain length (m)	100	100	100	100	100	100
Sprayhood	S	S	NA	NA	NA	S
Bimini top	S	S	S	S	S	S
Tent for forward deck	NA	NA	S	S	S	S
Teak cockpit	NA	NA	NA	NA	NA	NA
Cockpit table	S	S	NA	NA	S (Foredeck)	S
Cockpit speakers	S	NA (Bluetooth speaker)	S	S	S	S
Cockpit shower	S	S	S	S	S	S
Steering wheel	2	2	1	1	1	1
Swim platform	S	S	NA	NA	NA	NA
Gangway	S	S	S	S	S	S
Solar panels	S	S	S	S	S	S
Safety railing net	O	O	O	O	O	O
Grill	NA	NA	S	S	S	NA
NAVIGATION						
Autopilot	S	S	S	S	S	S
Chart plotter in cockpit	S	S	S	S	S	S
Chart plotter at chart table	NA	NA	S	S	S	NA
Tridata (Speed, depth, wind)	S	S	S	S	S	S
VHF radio	S	S	S	S	S	S
AIS	S (Receiver only)	S (Receiver only)	S (Transreceiver)	S (Transreceiver)	S (Transreceiver)	S (Receiver only)
Binoculars	S	S	S	S	S	S
Charts & Pilot books	S	S	S	S	S	S
Hand bearing compass	S	S	S	S	S	S
INTERIOR / COMFORT						
TV / DVD	NA	NA	NA	NA	NA	NA
Stereo/MP3 player (w/Bluetooth)	S	NA	S	S	S	S
Battery charger	S	S	S	S	S	S
Inverter 12 V to 220 V	S	S	S	S	S	S
Gas stove and oven	S	S	S	S	S	S
Electric refrigerator	S	S	S	S	S	S
Freezer	NA	NA	S	S	S	S
Galley equipment	S	S	S	S	S	S
Bedlinen	S	S	S	S	S	S
Hot water system	S	S	S	S	S	S
Heating	NA	S	NA	NA	NA	S
Fans in saloon	1 PORTABLE	1 PORTABLE	1 PORTABLE	1 PORTABLE	1 PORTABLE	S
Fans in cabins	S	S	S	S	S	S
Wi-Fi internet connection	O	O	O	O	O	O
OTHERS						
Safety Equipment	S	S	S	S	S	S
Bow thruster	S (retractable)	S (tunnel)	NA	NA	NA	NA