



HELM YACHTING

since 2000 charter in Sicily

2027 Price List

prices per week

BASE OF CAPO D'ORLANDO (in front of Aeolian Islands)

<i>MODEL</i> <i>(unit no.)</i>	<i>YEAR</i>	<i>LAYOUT</i>	<i>27.03 – 05.06</i> <i>25.09 – 13.11</i>	<i>05.06 – 19.06</i> <i>28.08 – 25.09</i>	<i>19.06 – 10.07</i>	<i>10.07 – 24.07</i>	<i>24.07 – 07.08</i> <i>21.08 – 28.08</i>	<i>07.08 – 21.08</i>
Catamaran - Lagoon LAGOON 46 FLY (2)	2022	Max 12 Pax 4+1 Cab – 4+1 WC	€ 6.640	€ 7.590	€ 9.660	€ 10.170	€ 10.660	€ 12.480
Catamaran – Catana/Bali BALI 4.3 (2)	2020	Max 10 Pax 4+2 Cab – 4 WC	€ 4.210	€ 5.200	€ 6.030	€ 7.180	€ 8.230	€ 8.490
Catamaran - Lagoon LAGOON 42 (1)	2023	Max 12 Pax 4+2 Cab – 4 WC	€ 4.840	€ 5.980	€ 6.550	€ 7.780	€ 9.050	€ 9.670
Catamaran – Catana/Bali BALI 4.1 (2)	2019	Max 10 Pax 4+2 Cab – 4 WC	€ 3.620	€ 4.470	€ 5.030	€ 5.980	€ 6.850	€ 7.300
Monohull - Beneteau OCEANIS 51.1 (1)	2023	Max 12 Pax 5+1 Cab – 3+1 WC	€ 4.250	€ 5.320	€ 6.390	€ 7.270	€ 7.990	€ 8.990
Monohull - Jeanneau SUN ODYSSEY 490 (1)	2019	Max 12 Pax 5+1 Cab – 3+1 WC	€ 3.580	€ 4.080	€ 4.580	€ 4.880	€ 5.690	€ 6.370
Monohull - Jeanneau SUN ODYSSEY 440 (2)	2019	Max 10 Pax 4 Cab – 2 WC	€ 2.940	€ 3.220	€ 3.620	€ 3.900	€ 4.590	€ 5.140
Monohull - Beneteau OCEANIS 40.1 (1)	2023	Max 10 Pax 4 Cab – 2 WC	€ 3.130	€ 3.510	€ 3.890	€ 4.170	€ 4.740	€ 5.290
Monohull - Beneteau OCEANIS 41.1 (1)	2018	Max 8 Pax 3 Cab – 2 WC	€ 2.450	€ 2.760	€ 2.950	€ 3.220	€ 3.550	€ 4.160
Monohull - Bavaria BAVARIA CR. 41 (2)	2018	Max 7 Pax 3 Cab – 2 WC	€ 2.250	€ 2.540	€ 2.700	€ 2.970	€ 3.270	€ 3.830
Monohull - Bavaria BAVARIA CR. 37 (1)	2018	Max 8 Pax 3 Cab – 1 WC	€ 1.850	€ 2.080	€ 2.150	€ 2.350	€ 2.600	€ 3.050

Base: Porto Turistico, Contrada Bagnoli - 98071 Capo D'Orlando (ME), Italy

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SPECIAL EQUIPMENT	
Catamaran - Lagoon LAGOON 46 FLY (2)	9 KVA Generator, Fully air-conditioned, 100 lt/h Water maker, 2 KVA Inverter, Stainless steel hydraulic gangway, 4 Solar panels, Sea water tap, Vertical freezer, Cockpit sink, Cockpit fridge, Coffee machine "Lavazza A Modo Mio", Microwave, Fans in the cabins and salon, Electric WC
Catamaran – Catana/Bali BALI 4.3 (2)	100 lt/h Water maker, 2 KVA Inverter, 2 Solar panels, Sea water tap, Domestic American fridge freezer, Coffee machine "Lavazza A Modo Mio", Microwave, Fans in the cabins and salon, Electric WC
Catamaran - Lagoon LAGOON 42 (1)	100 lt/h Water maker, 2 KVA Inverter, 2 Solar panels, Sea water tap, Top-loading freezer, Cockpit fridge, Coffee machine "Lavazza A Modo Mio", Microwave, Fans in the cabins and salon, Electric WC
Catamaran – Catana/Bali BALI 4.1 (2)	1,6 KVA Inverter, 2 Solar panels, Sea water tap, Domestic fridge freezer, Coffee machine "Lavazza A Modo Mio", Fans in the cabins and salon, Electric WC
Monohull - Beneteau OCEANIS 51.1 (1)	9 KVA Generator, Full air-conditioned, 100 lt/h Water maker, 2 KVA Inverter, Tunnel bow thruster, Sea water tap, Top-loading freezer, Coffee machine "Lavazza A Modo Mio", Microwave, Fans in the cabins and salon, Electric WC
Monohull - Jeanneau SUN ODYSSEY 490 (1)	Retractable bow thruster, Sea water tap, Top-loading freezer, Cockpit sink, Fans in the cabins and salon, Electric WC
Monohull - Jeanneau SUN ODYSSEY 440 (2)	Retractable bow thruster, Sea water tap, Top-loading freezer, Cockpit sink, Fans in the cabins and salon, Electric WC
Monohull - Beneteau OCEANIS 40.1 (1)	2 KVA Inverter, Retractable bow thruster, Sea water tap, Freezer box, Fans in the cabins and salon, Electric WC
Monohull - Beneteau OCEANIS 41.1 (1)	Tunnel bow thruster, Sea water tap, Freezer box, Fans in the cabins and salon, Electric WC
Monohull - Bavaria BAVARIA CR. 41 (2)	Tunnel bow thruster, Sea water tap, Fans in the cabins and salon, Electric WC
Monohull - Bavaria BAVARIA CR. 37 (1)	Tunnel bow thruster, Sea water tap, Fans in the cabins and salon, Electric WC

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SECURITY DEPOSIT, EXTRA COMPULSORY & OPTIONALS

INCLUDED: VAT, standard equipment as per "technical specifications" and mooring at the Base for the first and the last charter's night.

NOT INCLUDED: the costs of fuel, any additional moorings and provisioning.

SECURITY DEPOSIT:

Upon check-in, the Security Deposit must be blocked (VISA/Mastercard) even if the Customer has purchased a personal insurance from third parties: **monohulls** € 3.000
catamarans € 4.000

Alternatively, you may choose to purchase the "Damage Waiver": **monohulls** € 400 with a refundable Deposit of € 800
catamarans € 600 with a refundable Deposit of € 1.000

EXTRA (compulsory), to be paid also at embarkation, prices per charter:

Charter Pack: includes end cleaning, outboard engine, bed linen & bath towels (1 shower towel + 1 face towel for each crew member), 1x cooking gas bottle, batteries for torch: € 480/monohulls 3 cabins, € 530/monohulls 4 cabins, € 570/monohulls 5-6 cabins, € 650/catamarans up to 41', € 710/catamarans 42'-46'.

OPTIONALS (on request) to be paid also at embarkation:

- **SUP:** € 130/week;
- **Kayak** (2 seats): € 150/week;
- **BBQ:** € 150/week (including 1 gas cylinder, each additional € 15);
- **Floating platform** (with ladder): € 100/week;
- **Kit snorkelling:** € 20/each/week;
- **Beach towel:** € 15/each;
- **2° set Bed Linen and Bath Towels:** € 20/pax;
- **Wi-Fi** (unlimited): € 80/week;
- **Gennaker:** € 200/week;
- **Safety net:** € 200/monohulls; € 300/catamarans;
- **Provisioning:** ask for a list of online grocery stores (supermarkets) that provide delivery services to the marina;
- **Skipper:** on request; a 50% fee will be applied if the Skipper is cancelled;
- **Hostess/Steward Cook:** on request;
- **Minibus service** from/to airports and/or hotels: ask for details;
- **Early Check-in at 2:00 PM** (instead of the usual 6:00 PM): € 220 monohulls 3 cabins; € 280 monohulls 4 cabins; € 330 monohulls 5-6 cabins; € 390 catamarans.

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www.helm-yachting.com

2027 CONDITIONS & BOOKING POLICY

- **EMBARKATION/CHECK-IN** *Saturday at 18:00. Office procedures can start from 11:00*
- **RETURN TO BASE / CHECK-OUT** *Friday no later than 17:00*
- **DISEMBARKATION** *Saturday no later than 09:00*

DOCUMENTS

In order to CONFIRM the booking, we require the following:

- a copy of the ID card/Passport along the complete address of the Charterer
- a copy of the sailing license and VHF certificate
- invoicing system
- any discounts from your commission
- a copy of the down payment

To COMPLETE the reservation process, it is necessary to receive the following information at least 30 days prior to departure:

- the Crew List
- the list of the requested optional items
- the estimated time of arrival at Base
- the copy of the balance payment

INVOICING SYSTEM AND COMMISSIONS

The commission is 20%, calculated on the charter price deducting 22% VAT.

Please indicate your preferred invoicing system:

- 1) You **DO NOT ISSUE** a commission invoice. In this case, you will receive the invoice for the **NET** charter price (gross amount minus your commission);
- 2) You **ISSUE** a commission invoice. In this case, obviously, you will receive the invoice for the **GROSS** charter price either to the Customer or to your Agency.

If we do not receive any information about this, we will automatically adopt the Option 1).

PAYMENT TERMS (for bookings up to 31.12.2026)

- ~~50%~~ 25% upon confirmation
- 25% at 90 days prior to departure
- 50% at 30 days prior to departure

DISCOUNTS

Early booking up to 31/12/2026:

- 25% for period 27/03 – 05/06/2027 & 25/09 – 13/11/2027
- 20% for period 05/06 – 31/07/2027 & 28/08 - 25/09/2027
- 15% for period 31/07 – 28/08/2027

Repeated Customer:

- 5%

Last Minute:

- 15% for bookings that start within 15 days from the date of Option holding

MULTI weeks period, NOT valid for the period 31/07 – 28/08/2027:

- 5% for 2 weeks charter
- 10% for 3 weeks charter
- 15% for 4 weeks charter

MULTI number of booked yachts, NOT valid for the period 31/07 – 28/08/2027:

- 2,5% for 2 yachts
- 5% for 3 yachts
- 7,5% for 4 yachts
- 10% for 5 or more yachts

Guidelines for applying the discounts:

- progressive calculation, maximum discount 35%

CHARTER PACK (mandatory, payable also at embarkation)

End cleaning, outboard engine*, bed linen & towels (1x shower towel and 1x face towel, for each crew member), 1x cooking gas bottle, batteries for torch, prices per charter:

3 cabins	€ 480
4 cabins	€ 530
5-6 cabins	€ 570
Catamarans up to 41'	€ 650
Catamarans 42' - 46'	€ 710

*3,5 hp for monohulls, 10 hp for catamarans

OPTIONALS (on request, payable also at embarkation)

- **Stand Up Paddle:** € 130/week
- **Kayak** (2 seats): € 150/week
- **BBQ:** € 150/week (*including 1 gas cylinder, each additional € 15*)
- **Floating platform** (with ladder): € 100/week
- **Snorkelling kit:** € 20/each/week
- **Beach towel:** € 15/each
- **2° set bed linen & towels:** € 20/person
- **Wi-Fi** (unlimited): € 80/week
- **Gennaker:** € 200/week
- **Safety net:** € 200/monohulls; € 300/catamarans
- **Provisioning:** ask for the list of online supermarkets that provide delivery services to the marina
- **Skipper:** on request. A 50% fee will be applied if the Skipper is cancelled
- **Hostess/Steward Cook:** on request
- **Minibus service:** ask for details
- **Early check-in at 14:00** (instead of 18:00): € 220 monohulls 3 cabins
€ 280 monohull 4 cabins
€ 330 monohull 5-6 cabins
€ 390 catamarans

SECURITY DEPOSIT

The standard Security Deposit must be blocked upon check-in by credit card (VISA/Master Card) even if the Customer has already purchased a personal insurance from third parties:

monohulls € 3.000
catamarans € 4.000

An alternative is to purchase the “Damage Waiver”:

- monohulls € 400/week plus a Deposit (refundable) of € 800
- catamarans € 600/week plus a Deposit (refundable) of € 1.000

The "Damage Waiver" protects against all damage or loss except for the following cases covered by the Deposit:

- extreme negligence (impact with seabed, rocks, ropes, and chains; collision with other yachts; propeller entanglement or striking ropes or chains; loss of anchor chain or mooring anchor; broken hatch)
- total or partial theft
- loss of the dinghy, outboard engine and Optionals (SUP, Kayak, Floating platform, BBQ, snorkelling kit)
- Gennaker damage

The Security Deposit will be released right after disembarkation, provided it occurs within office hours.

SAILING QUALIFICATIONS

Sailing license and VHF Certificate

THE CHARTER FEE INCLUDES

VAT, standard equipment as per “technical specifications” and mooring at the Base for the first and the last charter's night

THE CHARTER FEE DOES NOT INCLUDE

Costs of fuel, any additional moorings and provisions

CHARTER FEE CANCELLATIONS

- up to 31 days before charter: 50% cancellation fee
- 31 days or less before charter: 100% cancellation fee

ONLINE BOOKING

For any Options or Bookings, you can access NauSYS (Helm Yachting) or MMK (Helm Yachting)

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