



## Pricelist

Sailing!!! The safest way to vacation.

Model/Name	04/04-02/05	02/05-23/05	23/05-13/06	13/06-18/07	18/07-22/08
<b>Bavaria C46 461 OCEAN BOULEVARD Brand new</b>	<b>€ 2.700</b>	<b>€ 3.500</b>	<b>€ 4.500</b>	<b>€ 4.900</b>	<b>€ 5.900</b>
	22/08-12/09	12/09-26/09	26/09-10/10	10/10-01/01	Security Deposit
	<b>€ 4.900</b>	<b>€ 4.200</b>	<b>€ 3.500</b>	<b>€ 2.700</b>	<b>€ 3.000</b>

## Terms & Conditions

All above rates include 12% VAT and yachts have the following equipment: VHF, Radio, GPS, Autopilot, Depth Sounder, Speedometer, Tender, Warm Water Supply.

**Embarkation:** from 17:00 on the starting day of the charter

**Disembarkation:** by 09:00 on the final day of the charter

\*\* All charters must return to home base the evening before embarkation with overnight stay in marina (**Latest at 18:00**)

**Included:** Welcome kit, bed sheets & towels (one set per person), spare bottle of gas, mooring fees in base for the first and last night in port

**Obligatory per charter (payable at base in cash)**

**End Cleaning:** 380 Euro

**OPTION: Skipper:** €1400 per week plus provisioning. **Payable in cash at base before embarkation.**

**Option Shuttle bus Preveza Airport – Sivota Marina season**

**Security Deposit EUR 3.000**

Security deposit to be paid in base upon embarkation by cash or credit card (VISA and Mastercard only).

### Discounts

Early booking discount

Long term discount: 2 weeks charter: 5%, 3 weeks charter: 10%, 4 weeks charter: 15%

Boat Show: 5%

Repeat client 5%

**Maximum discount 15%**

### Optional Crew

**Hostess:** €190 per day plus provisioning (Hostess cooks breakfast and one meal per day), **payable in cash at base before embarkation.**

\*The crew requires their own skipper cabin (front peaks)

### Optional Extras

**Outboard engine:** free

**Sea Scooter** 250 € per week

**SUP (Stand Up Paddle Board):** 150€ per week

**Inflatable Canoe:** 120€ per week



**Safety Net installed:** 300€ per booking

**Extra Linen:** 15€ per set

**Beach Towels:** 15€ per set of 2

**Fast track access to the yacht by 14h** - 200.00 € per week

**Security Deposit Insurance** 300.00 € per week

**Drone** 150 € per week

**Go Pro 10 Camera** 120 € per week

#### **Payment Terms**

25% downpayment **within five working days** from booking confirmation

25% second payment within 40 days from booking confirmation

50% final payment 45 days before the embarkation

#### **Cancellation policy**

Bookings cancelled up to 91 days prior to embarkation, 10% of the total charter fee and voucher for the other 15%.

Bookings cancelled between 90 & 45 days prior to embarkation, 50% of the total charter fee.

Bookings cancelled less than 45 days prior to embarkation, 100% of total charter fee.

\*In case that the yacht is chartered again, under the same conditions, then the client will receive a voucher for the full amount.



# BASE Information

**Sivota, Lefkada, Greece** - One of the most beautiful and well organized marinas in the Ionian Sea.

**SIVOTA** is a **Medium-sized Marina/Local Harbour**. The types of vessels regularly calling at SIVOTA LEFKADA are Sailing Vessel (87%). The **maximum length** of the vessels recorded to having entered this port is 60 meters. The **maximum draught** is 3.2 meters. The **maximum Deadweight** is 151t.

**SIVOTA LEFKADA** is located at East Mediterranean, Ionian Sea in **Greece** at coordinates **N 38° 37' 15.82" - E 020° 41' 11.96"**. It is also known as EVGIROS. The time zone is **UTC +3**.

## ***Charter manager contact details:***

Vlad: +30 698 981 0642 / + 359 896 613 520

e-mail: [Office@MJcharter.com](mailto:Office@MJcharter.com)

## **TRANSFER from Preveza Airport to Sivota Marina**

Distance from Aktion International Airport to Sivota Marina - 51 km. We can arrange a shuttle bus with extra charge.

## **LATE ARRIVAL**

- Our staff will wait for you until approximately 20.00 hrs at night.
- Your yacht will be ready & unlocked for you. Aboard you will find a welcoming message providing you with basic instructions for your first night aboard. Should you face any difficulty or problem, do not hesitate to contact our Base Manager (available to assist you on a 24/7 basis).
- Check-in procedure will take place the next morning.

**CHECK-IN TIME: 17:00 pm / CHECK-OUT TIME: 09:00 am**

Yacht should be returned to home base, the day before the end of the charter period, the latest by 18:00 pm.

## **CHECK-IN PROCEDURE**

- Check-in procedure has to be attended by and performed with the passengers.
- Before you check-in, you will be handing over the documents required for check in and we will take care of formalities such assigning required documents, handing the yacht's formal documentation & concluding any pending payments (i.e. security deposit & any extras).
- As stated in the booking terms & conditions please note that Security deposit is to be paid via Master or Visa card only, no personal checks accepted.



- You will be provided with an inventory list so you may check and confirm inventory delivered with the yacht.
- Yacht condition is checked with our staff who will demonstrate basic functional / operational features of the yacht and her equipment.

## CHECK-OUT PROCEDURE

- Yacht should be returned to Base, a day before the end of the charter period, latest by 18.00 pm.
- To help us be of better service please advise our Base Manager of your expected arrival time to base, in advance.
- Upon your return and after mooring your boat at the indicated berth in the marina, you will need to refill the fuel tank. For more information, please ask the Base Manager.
- If during your trip you have noticed any sort of problem or malfunction of the yacht we would be very grateful if you could advise our staff. It is essential to maintaining a high quality fleet of yachts for you, that you provide us with any remarks regarding the function and the condition of our vessels, even minor ones, as we believe that detail makes the difference.
- During check-out you are kindly asked to allow our staff to come aboard and inspect the yacht and her equipment; your presence is not mandatory so you will not be wasting any time on this. This inspection is detailed, as we need to assure that the yacht will be in perfect condition, not lacking any inventory, for the following clients chartering her after you.
- After every charter the yacht is also inspected underwater by the diver so as to avoid any inconvenience.

Boating licence required

"Day Skipper" licenses are not accepted by Greek authorities.

## COUNTRY INFORMATION

On land electricity is: 220V

Area code from abroad is: +30

INTERNET: Cell phones with sim cards from European Union countries (except Switzerland) operate without roaming fees. For other countries, please contact your provider. There is internet access via cafes and Wi-Fi hotspots. Local sim cards for sale at telecommunication shops.

BAGGAGE TYPE Please only take soft bags and not suitcases as they would be too cumbersome onboard. Baggage storage is possible at our base for the check in & check out days only.

*Information subject to change without notice*

***We wish you a wonderful sailing vacation!***