





# Pricelist 2024

## 100% Own Fleet

BASE: HORTA (FAIAL ISLAND, AZORES)				Low Season	Mid Season	High Season	Special Season	Security Deposit
	<b>DUF0UR 460 GRAND'LARGE</b>		<b>Week</b>	€ 3 100	€ 3 950	€ 4 550	€ 5 000	€ 2 500
	Name: Strappo	ID: 111443-1PT	<b>4 Days</b>	€ 2 350	€ 2 950	€ 3 450	€ 3 750	€ 2 500
	Year: 2016	People: 10	<b>Weekend</b>	€ 1 550	€ 1 700	€ 1 900	€ 2 050	€ 2 500
	Length: 14.15	Beam: 4.50	<b>24 Hours</b>	€ 950	€ 1 100	€ 1 200	€ 1 250	€ 2 500
	Engine: 75 CV (Volvo)	Heads: 4	<b>Full Day</b>	€ 650	€ 700	€ 800	€ 900	n/a
	Cabins: 4 double	Berths: 8+2	<b>Half Day</b>	€ 450	€ 500	€ 550	€ 600	n/a
	<b>DUF0UR 410 GRAND'LARGE</b>		<b>Week</b>	€ 2 550	€ 3 200	€ 3 650	€ 3 950	€ 2 000
	Name: Stella	ID: 111357-1PT	<b>4 Days</b>	€ 1 950	€ 2 450	€ 2 750	€ 2 950	€ 2 000
	Year: 2016	People: 8	<b>Weekend</b>	€ 1 250	€ 1 450	€ 1 600	€ 1 650	€ 2 000
	Length: 12.35	Beam: 4.20	<b>24 Hours</b>	€ 800	€ 900	€ 1 000	€ 1 050	€ 2 000
	Engine: 55 CV (Volvo)	Heads: 2	<b>Full Day</b>	€ 550	€ 600	€ 650	€ 700	n/a
	Cabins: 3 double	Berths: 6+2	<b>Half Day</b>	€ 350	€ 400	€ 450	€ 500	n/a
	<b>DUF0UR 382 GRAND'LARGE</b>		<b>Week</b>	€ 2 200	€ 2 800	€ 3 200	€ 3 500	€ 2 000
	Name: Scafo	ID: 126273-1PT	<b>4 Days</b>	€ 1 650	€ 2 100	€ 2 450	€ 2 600	€ 2 000
	Year: 2018	People: 8	<b>Weekend</b>	€ 1 100	€ 1 250	€ 1 450	€ 1 550	€ 2 000
	Length: 11.25	Beam: 3.85	<b>24 Hours</b>	€ 700	€ 850	€ 950	€ 1 000	€ 2 000
	Engine: 40 CV (Volvo)	Heads: 2	<b>Full Day</b>	€ 450	€ 500	€ 600	€ 650	n/a
	Cabins: 3 double	Berths: 6+2	<b>Half Day</b>	€ 300	€ 350	€ 400	€ 450	n/a
	<b>DUF0UR 382 GRAND'LARGE</b>		<b>Week</b>	€ 2 200	€ 2 800	€ 3 200	€ 3 500	€ 2 000
	Name: Avanti	ID: 126271-1PT	<b>4 Days</b>	€ 1 650	€ 2 100	€ 2 450	€ 2 600	€ 2 000
	Year: 2017	People: 8	<b>Weekend</b>	€ 1 100	€ 1 250	€ 1 450	€ 1 550	€ 2 000
	Length: 11.25	Beam: 3.85	<b>24 Hours</b>	€ 700	€ 850	€ 950	€ 1 000	€ 2 000
	Engine: 40 CV (Volvo)	Heads: 2	<b>Full Day</b>	€ 450	€ 500	€ 600	€ 650	n/a
	Cabins: 3 double	Berths: 6+1	<b>Half Day</b>	€ 300	€ 350	€ 400	€ 450	n/a

**Low Season** 14oct23/ 26apr24 and 19oct24 / 25apr25  
**Mid Season** 27apr24 / 28jun24 and 14sep24 / 18oct24  
**High Season** 29jun24 / 26jul24 and 24aug24 / 13sep24  
**Special Season** 27jul24 / 23aug24



**CHARTER CONDITIONS (\*)**

<b>Prices INCLUDE</b>	VAT Bed linen and towels (1 set/pax), house hold items on board Gas bottle (2 units) Snorkeling gear (max. 4 pax) Dinghy and outboard engine Welcome Pack (only in Weekly and 4 Days options)
<b>Options / Extras</b>	<u>Airport Transfer</u> : from € 15 to € 20/trip (depending on the Number of PAX and Volume of Luggage) <u>Provisioning</u> : Charter-Starter Kit, € 140/yacht   Charter-Starter Kit [Basic], € 30/yacht <u>Pre-Paid Local Mobile Phone on Board</u> : No Rental Fees. When the existing budget runs out, the Customer should recharge its credit at his own cost to keep making calls <u>Binoculars Extra-FREE</u> : Steiner Navigator 7x50 with case and floating yellow strap (limited units). A specific security deposit of € 100 euros is applicable and paid in cash at check-in, fully refundable if the binoculars are delivered in the departure conditions
<b>Skipper</b>	INCLUDED: only from Weekend to Half Day options NOT INCLUDED: € 800/Week or € 120/Day (if the Skipper sleeps onboard); € 1,050/Week or € 160/Day (if the Skipper sleeps outside)
<b>Fuel</b>	INCLUDED: only in Full Day and Half Day options In other options, departure and delivery with full tank; 2.00 €/each missing liter
<b>Marina Fees</b>	INCLUDED: only Horta Marina (Faial Island) NOT INCLUDED: All the other Azores's marinas not mentioned above (17€ average price/night for a 40ft yacht)
<b>Check-Out Yacht Cleaning</b>	INCLUDED: only in Full Day and Half Day options In other options: € 170/3 Cabins; €200/4 Cabins;
<b>Security Deposit</b>	INCLUDED: only in Full Day and Half Day options In other options, ONLY by credit card, bank transfer, cash or Paypal
<b>One Way to Other Ports Embark / Disembark</b>	Ports in Central Group: € 300/trip; Ports in Eastern or Western Groups: € 400/trip Options Week and 4 Days: departure from 06.00 pm; delivery until 10.00 am Option Weekend: Saturday 10.00 am to Sunday 08.00 pm   Option 24 Hours: from 10.00 am to 10.00 am Option Full Day: from 10.00 am to 06.00 pm   Option Half Day: from 10.00 am to 02.00 pm or from 03.00 pm to 07.00 pm
<b>Payment Conditions</b>	40% for booking confirmation. Remaining 60% until 4 weeks before departure 100% for bookings made 4 weeks before departure
<b>Discounts</b>	5% for 2 charter weeks 8.33% for 3 charter weeks 5% for a client repeater 5% early bookings confirmed and paid until 4 months before departure
<b>Cancellation</b>	Prior to 4 weeks before departure: deposit only   Prior to 3 weeks before departure: 50% of invoice amount Prior to 2 weeks before departure: 75% of invoice amount   Less than 2 weeks before departure: 100% of invoice amount



(\*) Consult our FAQ for further information at [www.sailazores.pt](http://www.sailazores.pt)

**INSURANCE**

SAILAZORES's yachts and the company's activities have adequate insurance coverage in respect of the maritime-touristic activity that overpasses the minimum Law requirements, assuring the following coverage:

- Third Party Liability: 250.000 euros;
- Personal Injury: 3.500 euros per person.

Every time you want to hire SAILAZORES's services and in case you consider that insurance coverage is insufficient for your specific case, you may require additional specific coverage. IT IS SUGGESTED THAT YOU ARRANGE YOUR OWN INSURANCE COVER FOR CANCELLATION, INJURY AND PERSONAL LIABILITY