

Pricing Conditions & Extras 2024

Lefkas, Corfu, Paleros & Athens

Last update 02.11.2023



BAREBOAT CHARTERS											
								08/06 - 27/07	25/05 - 08/06	20/04 - 25/05	01/01 - 20/04
							27/07 -17/08	17/08 - 14/09	14/09 - 05/10	05/10 -19/10	19/10-31/12
Sk: Obligatory Skipper , Ho: Obligatory Hostess											
Boat Model	Name	Built Year	Max Pax	Cab	WC	Security Deposit	Period A	Period B	Period C	Period D	Period E
Corfu Base											
Oceanis 41.1	Peace	2018	7	3	2	2000	4400	3900	3560	2730	1560
Bavaria C42	Arian	2022	6	3	2	2000	5000	4650	4150	2900	1800
Sun Odyssey 440	Irini	2018	8	4	2	3000	5750	4800	3920	2600	1800
Dufour 460	Elsa	2019	10	4	4	3000	6250	5300	4300	2900	1900
Oceanis 51.1	Dima II	2018	12	5+1	3+1	3500	7200	5800	5150	3200	2500
Lagoon 39	Deep Blue	2015	10	4+2	4	3000	6400	5850	5300	3300	2800
Lagoon 42	Dream of Life	2019	10	4 + 2	4	3500	9500	8300	7050	5000	4100
Lagoon 46	Achilles	2020	10	4 + 2	4	3500	13480	10890	8150	5720	5000
Lagoon 46	Thalasea	2024	10	4+2	4	3500	14700	11600	8600	6700	5600
Lagoon 52 Sk & Ho	Blue Velvet	2020	12+2	6 + 2	6+1	750	23000	20000	17200	11200	8600
Aventura 50 Sk & Ho PC	Kamchatka	2021	10	4+1	4	750	17250	14700	11400	7800	6100
Queensland 55 Sk & Ho PC	Actium IV	2010 (ref.2020)	8+2	4+1	4+1	750	17900	16300	14000	12500	10500
MY Bavaria SR41	Sandy I	2021	4	2	2	4000	8750	8100	6300	4900	4000
Lefkas base											
Hanse 388	Medusa III	2022	7	3	2	2000	4200	3300	2850	2000	1600
Dufour 390	Maestro	2021	7	3	3	2000	4500	3750	2850	2300	1620

Oceanis 40.1	Joy	2022	8	4	2	3000	5000	4250	3660	2100	1650
Bavaria C45	Lego	2022	10	4	3	3000	6800	5300	4450	2750	1950

Oceanis 48	Dima I	2017	10	5	3	3500	6800	5300	4500	2800	2000
Hanse 508	Medusa II	2021	12	5+1	3+1	3500	8800	6650	6050	3600	2750
Oceanis 51.1	Retsina	2020	12	5+1	3+1	3500	8800	6650	6000	3500	2700
Excess 11	Axieros II	2023	10	4+2	2	3000	7500	6350	5300	4000	2200
Lagoon 40	Chios	2020	10	4 + 2	4	3000	8250	6950	5560	3450	2300
Bali 4.1	Medusa I	2020	12	4+2	4	3000	9700	7900	6200	4200	2800
Lagoon 42	Queen Annezia	2020	12	4+2	4 + 1	3500	10000	8300	6750	4800	3500
Astrea 42	Nostos	2021	12	4+2	4 + 1	3500	10200	8750	6950	4800	3700
Lagoon 450 F	Violetta	2018	10	4 + 2	4	3500	11500	9600	7600	4750	3900
Lagoon 46	Spiritus	2023	12	4 + 2	4	3500	14500	11400	8600	6000	5000
Lagoon 46	Dos Hermanos	2024	12	4+2	4	3500	14800	11600	8800	6300	5300
Dufour 48 Sk	Orfeas	2023	10 + 1	5 + 1	5 + 1	750	17250	14700	11400	6900	5600
Nautitech 47 PC	AG Princess	2019	9 + 1	4 + 2	4 + 1	5000	14700	12700	10600	7700	6400

Paleros base

Lagoon 46 Sk	Vasera	2024	9+1	4+2	4+2	750	14700	11600	8600	6700	5800
Lagoon 50 Sk	Solana	2021	10+1	6+2	4+1	750	20350	16500	11700	8600	7000
Lagoon 500 Sk	Infinity	2008 (ref.2023)	8+1	5+1	4+1	750	13500	12800	8000	6000	5500

FULLY-CREWED CHARTERS

								25/05 - 28/06	01/01-24/05		
							29/06 - 30/08	31/08 - 27/09	28/09-31/12		
Boat Model	Name	Built Year	Max Pax	Cab	WC	Security Deposit	Period A	Period B	Period C	Systems	Base

Lagoon 55	Utopia	2024	8+2	4+1	4+1	N/A	31500	27500	18000	Charter IDEX, Nausys, MMK	Athens, Lavrion, Lefkas
Royal Denship 85	Stela 117	2011 (ref 2022)	8 + 4	4	4	N/A	44000	38000	35000	CYA, Charter IDEX, Nausys, MMK	Ionian

Discount Policy											
Long term discount			5% on 2-week charters or more								
Early booking discount			10% for any charter booked and downpaid until 31.01.2024								
Repeater discount			5% for any repeater client of Ionian Catamarans								
Boat show discount			5% for brokers exhibiting at a Boat show with a stand								
Group discount			5% for at least 3 yachts booked								
Maximum cumulative discount is 20%, unless there is a Special Offer which is non-cumulative with the above.											

Embarkation/Disembarkation											
Check in: on embarkation date starting from 17.00 PM (local time)											
Check out: disembarkation date at 09.00 AM (local time)											
The yacht should return to the base the evening prior to the disembarkation, at the latest by 17.00 PM											

The rates include											
Current VAT 24%. Outboard Engine, bed linen & bath towels (one set per person), gas bottle (plus one spare gas bottle), first & last night at the pontoon, yacht's equipment, welcome Pack (Welcome card, bottle of local wine, sparkling water, bathroom amenities, local Greek nuts and marmalade, rubbish bags - including recycling guide)											

The rates do not include											
Fuel & fresh water consumption, port fees in the ports, food and drinks, canal dues, foreign water taxes, transfers, end cleaning											

Payment Conditions											
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Downpayment of 40% of the charter fee is required within 7 days from booking confirmation.

Balance payment of 60% of the charter fee is required 60 days prior to charter embarkation.

Above payments can be made via bank wire transfer. In case of Last Minute charters the whole amount of the charter fee is required upon reservation.

End Cleaning

Monohulls up to 41 ft.: Euro 200

Catamarans up to 41 ft.: Euro 300

Monohulls 42 - 48 ft.: Euro 250

Catamarans 42 - 45 ft.: Euro 340

Monohulls 48 ft.+ : Euro 300

Catamarans 46 - 50 ft.: Euro 380

Mandatory and payable in cash, on spot, upon embarkation.

Catamarans 50 ft.+ : Euro 500

Refundable Security Deposit

Monohulls up to 42 ft.: Euro 2000

Catamarans up to 40 ft.: Euro 3000

Monohulls 43 - 46 ft.: Euro 3000

Catamarans 41 - 49 ft.: Euro 3500

Monohulls 47 ft.+ : Euro 3500

Catamarans 50 ft.+ : Euro 4500

Payable on spot, upon embarkation in Cash or by Credit Card (Visa and MasterCard only).

Damage Waiver (Obligatory and applicable only on Skipped Charters, payable on spot in cash. Minimum charge is 7 days.)

The Damage Waiver reduces the Refundable Security Deposit of all boats to 750 EUR.

Monohulls up to 41 ft.: 50 EUR / day

Catamarans up to 41 ft.: 50 EUR / day

Monohulls 42 - 47 ft.: 60 EUR / day

Catamarans up to 42 - 50 ft.: 70 EUR / day

Monohulls 47 ft.+ : 70 EUR / day

Catamarans 50 ft.+ : N/A

Optional Extras

Skipper: Euro 190 / day + food (**obligatory Damage Waiver on Skipped Charters**).

Hostess: Euro 170 / day + food. Duties: Deck works, skipper assistance, cleaning of common areas, prepare breakfast and a light lunch daily.

Cook: Euro 190 / day + food.

Early Check-in: Euro 180, embarkation starting at 14:00 PM – if yacht returns without damages from previous charter - limited early boardings offered.

Spinnaker or Blister: Euro 240 / week + extra security deposit Euro 500 (refundable). **Safety net:** Euro 240 / week. Safety Net just provided, not installed.

Extra linen: Euro 15 /person.

Stand Up Paddleboard (SUP): Euro 120 / week.

Kayak: Euro 100 / week.

Sea Scooter: 320 EUR / week + extra security deposit Euro 750 (refundable).

Upgrade Outboard Engine: Euro 150 / week. 5h or 9,9hp available **Wi-Fi:**

Euro 70, 10GB / week.

Crew Change: 100 EUR, includes administration cost, change of bed linen and towels and one night in our pontoon. It doesn't include cleaning. **Grill**

gas BBQ: big 120 EUR / week, small 100 EUR / week OR **Grill electric BBQ:** 80 EUR / week.

Fishing Rod: 80 EUR / week

Transfers: From airport to marina and vice versa, rates upon request (can only be arranged the latest 3 days before embarkation).

Food -Provisioning: Order form forwarded upon request. Please fill it in and email it back to us, at least 5 days before embarkation.

Starter Pack: 70 EUR - dishwash liquid, sponge, rubbish bags, matches, toilet & kitchen rolls, fruit plate, water, orange juice, wine, packet of biscuits, coffee, sugar, milk, individual sachets of tea.

All Optional Extras are paid in cash upon embarkation only.

Fully-Crewed Yacht Charters*

APA: 25-35% on the charter fee price. This amount covers operational expenses for bunkering, food supplies and any other incidental expenses like:

Fuel consumption for running the engine and the generator (depending on fuel rate and cruising hours) Gasoline and lubricants for the use of the tender

Food - Drinks and spirits as per supermarket receipts

Delivery fees (TBA if applicable)

Marinas' fees, if any (only private marinas)

Agent/Marina fees abroad (if applicable)

Sailing Qualifications

Bareboat sail yacht charters in Greece require two experienced crew members onboard. The skipper should have an appropriate sailing certificate.

The designated co-skipper should state in written form that has sailing experience and is able to assist the skipper.

Official declaration stating the skipper's competence and the co-skipper's experience may also be required by the port authorities.

For sailing on our 42+ ft Catamarans, we need a sufficient sailing resume.

For bareboat Motor-yachts, both skipper and co-skipper must present a license for motor yachts. Declaration forms are not acceptable.

The Base Manager reserves the right to ask charterers to hire a professional skipper if their sailing skills are not judged sufficient upon embarkation.