



## LATITUD CERO PRICES 2023

|  | 01.01<br>bis<br>24.03 | 25.03<br>bis<br>12.05 | 13.05<br>bis<br>26.05 | 27.05<br>bis<br>23.06 | 24.06<br>bis<br>04.08 | 05.08<br>bis<br>18.08 | 19.08<br>bis<br>25.08 | 26.08<br>bis<br>15.09 | 16.09<br>bis<br>06.10 | End<br>clean<br>ing |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------------|
| <b>KAUTION: 2.500</b>  | 28.10<br>bis<br>31.12 | 07.10<br>bis<br>28.10 |                       |                       |                       |                       |                       |                       |                       |                     |
| <b>JEANNEAU 519 (19)</b><br>5 cab + 1 Individual 3 w.c.<br>10/11 pax + 1 salon | 2.750                 | 3.465                 | 4.820                 | 5.200                 | 5.350                 | 6.400                 | 5.650                 | 5.200                 | 4.820                 | 180                 |
| <b>JEANNEAU 509 (14)</b><br>5 cab – 3 w.c.<br>10 pax + 1 salon                 | 2.500                 | 3.100                 | 4.500                 | 4.950                 | 5.100                 | 6.100                 | 5.350                 | 4.900                 | 4.500                 | 180                 |
| <b>OCEANIS 50 (11)</b><br>5 cab + 1 Individual 3 w.c.<br>10/11 pax + 1 salon   | 2.350                 | 2.700                 | 4.200                 | 4.700                 | 4.860                 | 5.700                 | 4.900                 | 4.800                 | 4.200                 | 180                 |
| <b>BAVARIA 50 (05)</b><br>5 cab – 3 w.c.<br>10 pax + 1 salon                   | 1.650                 | 2.150                 | 2.650                 | 3.400                 | 3.500                 | 5.100                 | 3.600                 | 3.400                 | 2.650                 | 180                 |
| <b>BAVARIA 49 (04)</b><br>5 cab – 3 w.c.<br>10 pax + 1 salon                   | 1.600                 | 2.100                 | 2.600                 | 3.300                 | 3.400                 | 4.950                 | 3.500                 | 3.300                 | 2.600                 | 180                 |
| <b>OCEANIS 45 (12)</b><br>4 cab – 2 w.c.<br>8 pax + 2 salon                    | 1.900                 | 2.550                 | 3.350                 | 3.450                 | 3.550                 | 4.800                 | 3.675                 | 3.450                 | 3.100                 | 180                 |
| <b>OCEANIS 473 (04)</b><br>4 cab – 3 w.c.<br>8 pax + 2 salon                   | 1.500                 | 2.150                 | 2.500                 | 2.800                 | 2.900                 | 3.850                 | 3.300                 | 2.900                 | 2.600                 | 150                 |
| <b>BAVARIA 46 (07)</b><br>4 cab – 2 w.c.<br>8 pax + 1 salon                    | 1.550                 | 2.150                 | 2.550                 | 2.850                 | 2.950                 | 3.850                 | 3.350                 | 2.950                 | 2.650                 | 150                 |
| <b>BAVARIA 46 (05)</b><br>4 cab – 2 w.c.<br>8 pax + 1 salon                    | 1.450                 | 1.950                 | 2.400                 | 2.700                 | 2.800                 | 3.800                 | 3.200                 | 2.800                 | 2.500                 | 150                 |
| <b>OCEANIS 461 (00)</b><br>4 cab – 2 w.c.<br>8 pax + 2 salon                   | 1.300                 | 1.575                 | 1.890                 | 2.375                 | 2.450                 | 3.100                 | 2.450                 | 2.375                 | 1.950                 | 150                 |
| <b>CYCLADES 43(08)</b><br>4 cab – 2 w.c.<br>8 pax + 2 salon                    | 1.350                 | 1.675                 | 1.950                 | 2.450                 | 2.700                 | 3.650                 | 2.830                 | 2.450                 | 1.900                 | 150                 |
| <b>OCEANIS 411 (02/00)</b><br>4 cab – 2 w.c.<br>8 pax + 2 salon                | 1.200                 | 1.400                 | 1.675                 | 2.100                 | 2.350                 | 2.950                 | 2.350                 | 2.100                 | 1.750                 | 150                 |
| <b>CYCLADES 39</b><br>3 cab – 2 w.c.<br>6 pax + 2 salon                        | 1.250                 | 1.500                 | 1.750                 | 2.250                 | 2.550                 | 3.150                 | 2.550                 | 2.250                 | 1.750                 | 130                 |
| <b>OCEANIS 361 (02)</b><br>3 cab – 1 w.c.<br>6 pax + 2 salon                   | 1.150                 | 1.200                 | 1.500                 | 1.700                 | 1.950                 | 2.500                 | 2.100                 | 1.700                 | 1.550                 | 130                 |



**PRICE DISCOUNTS:**

- \_ Discount boat show 5%
- \_ Early booking 10% ( till 31.01.2023)
- \_ For 2 WEEKS: 5%
- \_ For 3 WEEKS: 10%

**Maximun discount 15%**

**HOME PORT:** PALMA DE MALLORCA

**IN PRICE INCLUDED:** Rollgenua, roll main sail, Bimini top, electr, Anchor winch, autopilot, Wind Instruments, LOG, Echo Sounder, VHF, GPS, Autopilot, and Taxes, Insurance, Dinghy, Sprayhood, Wi Fi at the base

**NOT INCLUDED:** Diesel fuel, harbour fees in other ports, food and cleaning during charter

**IMPORTANT:**

- 25% discount if client take 2 weeks in period 22 April to 5 May 2023 (boat show in Palma)

During the boat show in Palma 28 of April and 29 of April the boarding will be in different harbour near to Palma, the place is free only the firts day for check in and the last for the check out.

**\* FINAL CLEANIG NOT INCLUDED IN THE PRICES:**

**EXTRAS for an additional charge: payable only on spot in cash**

- Port service Obligatory ..... 45 € week
- Bedclothes ..... 15 € set
- Towel ..... 5 €
- Gas bottle .....20 € week
- Skipper ..... 190 €,- per day plus food
- Outboard motor for dinghy..... 90 €,- per week
- Padel surf ..... 120 € week
- Automatik Life Jackets ..... 10 € person week
- In case of long term charter,crew change on Friday or Saturday in our Marina La lonja has additional cost .....100 € / night

**CONDITIONS OF PAYMENT:** 50% on completion of the charter contract. The other 50% are due 4 weeks before takeover of boat or in cash at the day of takeover.

**TAKEOVER OF BOAT:** Saturdays from 17:00

**RETURN OF BOAT:** Fridays before 17:00 (if required, it is possible to sleep on board until Saturday 8.30).

**During Palma boat Show end of April beginning on May the bording will be in a different port near to Palma**

\*The yachts is only considered reserved the day we receive a bank transfer about the first payments. Please note in this confirmation the PROFORMA NUMBER so we can find the payments easily. Do also send the personal dates of the charter client and make sure we get the passport number. Second payment should be 4 weeks before embarkation  
The invoice confirming the reservation will be send to you by e-mail as soon as we got the first payment.



## PRICES 2023    FIREFLY CATAMARAN    LAGOON 620

|   |                    |
|---|--------------------|
| 13 June - 31 August                           | 23.650€ + VAT+ APA |
| 1 September - 30 September - 15 May - 12 June | 21.450€ + VAT+APA  |
| 1 October- 13 May                             | 17.160€ + VAT+APA  |

Expenses are defined as those incurred for 1) food and beverages, 2) harbours, 3) fuel (main engines and generator) or other similar expenses.

In the case of "plus expenses" charters, yachts apply for a provisioning allowance (APA), which is usually estimated at 30% to 35% of the basic charter rate. The APA essentially creates a bank account for the master to purchase provisions, fuel, mooring, food, beverages, bar and other consumables on behalf of the charterer. The master will keep all receipts and manage a running balance of the account, so that expenses can be checked at any time. Any unused amount will be refunded at the end of the charter. If during the charter expenses have exceeded the APA collected, additional funds will be required for outstanding invoices. All purchases are transparent and nothing is marked. The APA is used exclusively for the charterer's provisions and charter related expenses.