

<b>BASE: PALERMO // MAIN DESTINATIONS: AEOLIAN &amp; AEGADIAN ISLAND - NORTH EST &amp; NORTH WEST COAST OF SICILY</b>														
Catamaran (Premium)	YEAR	Cabins	WC	Berths	01/04	27/05	03/06	10/06	17/06	01/07	15/07	22/07	29/07	19/08
☆ LAGOON 42 ☆	☆ 2019 ☆	4 + 2	2 + 1	8 + 2 dinette + 2 crew	-	-	-	-	-	-	-	-	-	-
					27/05	03/06	10/06	17/06	01/07	15/07	22/07	29/07	19/08	26/08
					5.236 €	5.824 €	6.471 €	6.824 €	7.059 €	7.589 €	9.765 €	10.118 €	11.500 €	8.700 €
COMFORT PACK (Mandatory): (Final Cleaning - Dinghy - Outboard engine - 1 Gas tank - Full Water tanks - Mooring all week at our main base): € 450,00								26/08	02/09	09/09	16/09	23/09	30/09	14/10
SECURITY DEPOSIT: € 3.800,00								-	-	-	-	-	-	-
								02/09	09/09	16/09	23/09	30/09	14/10	31/12
								7.530 €	7.059 €	6.412 €	6.471 €	5.236 €	5.059 €	4.824 €
<b>BASE: PALERMO // MAIN DESTINATIONS: AEOLIAN &amp; AEGADIAN ISLAND - NORTH EST &amp; NORTH WEST COAST OF SICILY</b>														
Sailing Yacht (Premium)	YEAR	Cabins	WC	Berths	01/04	27/05	03/06	17/06	24/06	08/07	15/07	22/07	29/07	19/08
☆ BAVARIA C45 ☆	☆ 2019 ☆	4	3	8 + 2 (Convertible Dinette)	-	-	-	-	-	-	-	-	-	-
					27/05	03/06	17/06	24/06	08/07	15/07	22/07	29/07	19/08	26/08
					3.059 €	3.294 €	3.589 €	4.000 €	4.412 €	4.589 €	5.177 €	6.236 €	6.300 €	6.300 €
COMFORT PACK (Mandatory): (Final Cleaning - Full Water tanks - 1 Gas tank - Dinghy - Mooring all week at our main base): € 200,00					22/07	29/07	05/08	19/08	26/08	09/09	16/09	23/09	31/12	31/12
SECURITY DEPOSIT: € 2.800,00					-	-	-	-	-	-	-	-	-	-
					29/07	05/08	19/08	26/08	09/09	16/09	23/09	31/12	31/12	31/12
					6.236 €	5.700 €	6.300 €	5.500 €	4.942 €	4.412 €	4.000 €	3.236 €	3.236 €	3.236 €
<b>BASE: PALERMO // DESTINAZIONI PRINCIPALI: ISOLE EOLIE &amp; ISOLE EGADI - COSTA NORD-EST &amp; NORD OVEST DELLA SICILIA</b>														
Sailing Yacht (Premium)	YEAR	Cabins	WC	Berths	01/04	27/05	03/06	17/06	24/06	08/07	15/07	22/07	29/07	19/08
☆ OCEANIS 46.1 ☆	☆ 2022 ☆	3	3	6 + 2 dinette	-	-	-	-	-	-	-	-	-	-
					27/05	03/06	17/06	24/06	08/07	15/07	22/07	29/07	19/08	26/08
					3.059 €	3.294 €	3.589 €	4.000 €	4.412 €	4.589 €	5.177 €	6.236 €	6.300 €	6.300 €
COMFORT PACK (Obbligatorio): € 220,00 (Final Cleaning - Bed Linen & Towels - Inverter - TV - SUP - Full Water tanks - 1 Gas tank - Tender + Outboard Engine - Mooring all week at our main base)					29/07	05/08	19/08	26/08	02/09	09/09	16/09	23/09	31/12	31/12
SECURITY DEPOSIT: € 3.000,00					-	-	-	-	-	-	-	-	-	-
					05/08	19/08	26/08	02/09	09/09	16/09	23/09	31/12	31/12	31/12
					5.700 €	6.500 €	5.500 €	5.294 €	4.942 €	4.412 €	4.000 €	3.236 €	3.236 €	3.236 €
<b>BASE: PALERMO // MAIN DESTINATIONS: AEOLIAN &amp; AEGADIAN ISLAND - NORTH EST &amp; NORTH WEST COAST OF SICILY</b>														
Motor Yacht	YEAR	Cabins	WC	Berths	01/01	10/06	01/07	29/07	19/08	26/08	23/09	CREW (Mandatory): SKIPPER & HOSTESS/SAILOR		
AZIMUT 58 FLY	1998 (Refitting 2022)	3	3	4	-	-	-	-	-	-	-	2.660,00 €		
					10/06	01/07	29/07	19/08	26/08	23/09	31/12			
					14.000 €	15.000 €	16.500 €	18.500 €	17.500 €	16.500 €	14.000 €			
COMFORT PACK (Mandatory): € 500,00 (Final Cleaning - Full water tanks - Gas (unlimited) - Outboard - Full tank Outboard - Dinghy - Bed Linen & Towels - Air Conditioning - Coffee Machine)														
SECURITY DEPOSIT: € 1.000,00														

#### Discounts:

**Early booking: 15% OFF by 31/01/2023 // 5% OFF by 31/03/2023**

**Multiple Weeks:** 5% Off for 2 weeks, 10% Off for 3 weeks, 15% Off for 4 weeks or more (Discount applied to one of the weeks booked; the most expensive)

**Multiple Boats:** 5% Off for 2 boats, 10% Off for 3 boats, 15% Off for 4 boats or more (Discount applied to one of the boats booked; the most expensive)

**Repeaters:** 5% - **Boatshow:** 5% - **Flotilla:** 5%

**Max Discount: 20%**

**(Note: No discount is available from July 29 to August 26 - or - for charters less than 1 week and for the Motor Yacht category)**

#### Discounts for short periods:

6 days 90% - 5 days 80% - 4 days 65% - 3 days 50% - 2 days 30%

#### Extras to pay at check-in (preferably by cash):

**Aegadian Islands Access Authorization (Marine Protected Area) (Mandatory for navigation in this area): € 80,00**

**Bed Linen & Towels:** € 25,00 / per person **Beach Towel:** € 15,00/ per person

**Outboard Engine for Dinghy:** € 120,00 for Sailing Boats (within 46 feet) - (For Catamarans over 42 feet is included in the comfort pack) **Priority**

**Check-in (@ H 14:30):** € 190,00/booking (if possible)

**Sunday Check-in / or / Late Check-in (from H 20:00):** € 190,00

**Additional Gas Tank:** € 25,00

**SUP (Stand Up Paddle) (rent):** € 90,00

**Canoe (rent):** € 150,00

**Air Conditioning:** € 150,00 (if available)

**Inverter:** € 100,00

**Shopping Service On board - Transfer service from our Marina to the Supermarket:** € 40,00 (An operator will accompany the customer to the supermarket to do the shopping and bring him back to the Marina when he is finished. The shopping will be brought by the operator directly in front of our boat). **Wi-Fi:** € 50,00/per week (to be requested at least 10 days before the check-in date)

**Private transfer service in Sicily:** Price on request

**Refueling service: € 100,00**

**Extra for pets on board:** € 250,00 (on request)

**Snorkeling equipment (Mask, fins):** € 20,00/set

**Fishing Gear: Bottom fishing rod:** € 40,00/per set – per week /// **Trolling fishing rod:** € 70,00/per set – per week

**Skipper\* (for sailing boats within 46 feet):** € 1.250,00/week + food

**Skipper\*\* (for catamarans within 44 feet) from June 24th to September 9th:** € 1.400,00/week + food

**Skipper\*\* (for catamarans within 44 feet) from April 1st to June 24th - & - from September 9th to December 31th:** € 1.250,00/week + food

**(Only for Catamarans over 46 feet or Motor Yachts: € 230,00/day)**

**Hostess\*:** € 900,00/week + food

(\*Skippers & Hostesses don't work for Laguna Yachting, which can only recommend and / or approve them)

#### Security Deposit:

- € 3.800,00 for Catamarans over 40 feet
- € 3.000,00 for Catamarans within 40 feet
- € 3.000,00 for Oceanis 46.1 • € 2.800,00 for Bavaria C45
- € 1.000,00 per Motor Yacht

(To pay at Check-in, with Visa or MasterCard) /// On request: reduction of the deposit (if possible)

#### Conditions:

**Check-in:** Saturday from 18:00 to 19:30

**Check-out:** Friday at 18:00, last week on-board and **Disembarking:** Saturday before 08:30 am

#### Payments: 50% to book // 50% within 30 days before the Check-in date

**Note:** If due Covid-19 the customer cannot make the trip, he will have the possibility to decide to postpone the charter to a different date of 2023 or during the 2024 season

**Included in the price:** VAT, Insurance of the boat, Insurance of the outboard engine, on-board and safety equipment, gps and / or plotter, 1 gas tank, autopilot, bluetooth, CDPlayer, 220V cable, mooring lines, water pipe with connection, cushions in cockpit

**Not included in the price:** Mooring costs outside our main base, fuel, food, drink and anything not specifically mentioned in "Included in the price".