

Price List 2023

Sailing Yacht	Built Year	Cab / WC	Pax	LOA	Deposit	01/01 – 22/04 14/10 – 31/12	22/04 - 20/05 30/09 - 14/10	20/05 - 17/06 16/09 - 30/09	17/06 - 29/07 19/08 - 16/09	29/07 - 19/08
Elan 394 Impression	2012	3 / 2	8	11.90	2 000 €	1 550 €	1 900 €	2 600 €	3 000 €	3 500 €
Dufour 412 Grand large	2017	3 / 2	8	12.35	2 000 €	1 950 €	2 850 €	3 550 €	4 100 €	4 850 €
Dufour 412 Grand large	2018	3 / 2	8	12.35	2 000 €	1 950 €	2 850 €	3 550 €	4 100 €	4 850 €
Dufour Grand large 430	2020	4 / 2	10	13.24	2 500 €	2 150 €	3 050 €	4 200 €	4 850 €	5 700 €
Elan Impression 45	2015	4 / 2	10	13.85	2 500 €	1 950 €	2 800 €	3 850 €	4 650 €	5 250 €
Dufour Grand large 460	2019	5 / 3	10	14.15	2 500 €	2 500 €	3 700 €	4 700 €	5 300 €	6 400 €
Dufour Grand large 460	2020	4 / 4	10	14.15	2 500 €	2 500 €	3 700 €	4 700 €	5 300 €	6 400 €
Elan Impression 50	2015	4+1 / 3+1	10	14.83	3 000 €	2 500 €	3 750 €	4 400 €	5 300 €	6 300 €
Lagoon 380 S2	2014	4+2 / 2	10	11.45	2 500 €	2 400 €	3 300 €	4 400 €	5 000 €	6 000 €
Lagoon 400 S2	2015	4+2 / 4	10	11.97	3 000 €	2 800 €	4 400 €	5 500 €	6 600 €	7 500 €
Lagoon 40	2019	4+2 / 4+1	12	11.74	3 000 €	3 200 €	4 700 €	6 200 €	7 200 €	8 700 €
Lagoon 42	2021	4+2 / 4+1	12	12.80	3 500 €	4 200 €	5 700 €	7 000 €	8 700 €	10 200 €

Charter rates in Euro referring to weekly (7 nights/6 days) charter period, including current VAT 12%.

Current VAT 12% (50 % discounted rate on the full 24% VAT rate applicable).

Isalos Yachting reserves the right to change the prices in the current price list, in the case of change in the VAT.

General Conditions

Bases

Athens (marina, Alimos)
Corfu (marina, Gouvia)
Lefkas (Lefkas port)
Other bases upon request

Check in / out

Embarkation time: starting date from 17:00

Disembarkation time: ending day by 09:00

Mandatory: return to base the evening before disembarkation, at 17:00, the latest. Check in /out procedure time is part of the charter period.

Included in the price

Dinghy with outboard engine
Bed linen, blankets & towels (one set/person/week)
Diver inspection
Marina fees for first and last night

Discounts

Early booking: 10% for bookings till 28th of February 2023

2 weeks charter: 5% per week

3 weeks charter: 10% per week

4 weeks charter: 15% per week

Last minute: 10% for bookings less than 30 days prior departure

Repeated client: 5%

Boat show: 5%

Max discount: 20%

Compulsory per charter (payable at the base in cash, prior to embarkation)

Service Pack – catamarans from 41 to 42ft: 260 €

Service Pack – catamarans up to 40ft: 240 €

Service Pack – monohulls from 46 to 50ft: 240 €

Service Pack – monohulls from 40 to 45ft: 200 €

Service Pack – monohulls up to 39ft: 160 €

Service pack includes: Final cleaning of the boat, Cleaning for bed linen and towels, 2 gas bottles, 5lt of petrol for the outboard engine, Full tank of water, Snorkelling gear

Extras (payable at the base, in cash, prior embarkation)

Skipper: 200 € / day + provisioning

Hostess: 180 € / day + provisioning

- Both skipper & hostess require their own cabin. If clients do not wish the crew to join them ashore or provisions for them are not onboard, then the amount of 30 € /day/person must be given directly to the crew. Crew gratuities are not included in the price. In case of last minute cancellation, one month before embarkation, the client will be charged in full, as we are obliged to pay the fees to the crew.

Gennaker/Blister: 200 € / week + 500 € refundable deposit (by credit card)

- In case of last minute cancellation, the client will be charged in full the rental fee, as we are obliged to pay the supplier.

Safety net for monohulls: 150 € / charter

Safety net for catamarans: 200 € / charter

Wi-Fi internet (10GB): 80 €

Surf paddle board: 150 € / board / week

Extra Linen: 10 € / set (2 sheets, 2 towels, 1 pillow case)

Pet on board (up to 6kg): 200 €

Check-in on Sunday: 150 €

Early embarkation at 14:00 pm: 150 € - upon request & subject to no damages from the previous client

Crew change during the charter (skipper does not change): 250 €

- Price includes: Port authorities formalities, linen/towels, water, electricity and marina fees / services

Important: Crew change during the charter is allowed up to 50% of the initial crew number. In case of a crew change of more than 50%, then it is considered as a new charter.

One-way fees:

Athens-Lavrion: 400 €

Athens-Dodecanese: 1000 €

Athens-Cyclades: 700 €

Athens-Ionian: 1100 €

In between Dodecanese or Ionian or Cyclades: 500 €

Security Deposit Reduction:

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine. ISALOS YACHTING reserves the right to refuse it.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens in order to cover the risk of a second incident of damage, within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair.

MONOHULLS:

For security deposit 2.000 € : 250 € / week plus refundable deposit 500 €

For security deposit 2.500 € : 300 € / week plus refundable deposit 600 €

For security deposit 3.000 € : 350 € / week plus refundable deposit 700 €

CATAMARANS:

For security deposit 2.500 € : 300 € / week plus refundable deposit 600 €

For security deposit 3.000 € : 350 € / week plus refundable deposit 700 €

For security deposit 3.500 € : 450 € / week plus refundable deposit 800 €