



YACHT CHARTERING - MANAGEMENT - OFFSHORE SAILING SCHOOL

Based in: LAVRIO – LEFKAS

www.hdmsailing.gr - charter@hdmsailing.gr

PRICE LIST 2023/ WEEKLY PRICES in Euro

Yacht Type	Cab.	Year Built	01/01-22/04	22/04-20/05	20/05-17/06	17/06-29/07	29/07-19/08	19/08-16/09	16/09-30/09	30/09-14/10	14/10-31/12	Refundable Deposit
Bavaria C57 Style	5	2020	5.850	6.500	8.650	9.800	11.500	9.800	8.650	7.900	5.500	4.000
Hanse 548	5	2020	4.450	6.100	7.500	8.750	10.200	8.750	7.500	6.100	4.450	3.500
Sun Odyssey 54 DS	5	2006	2.600	3.600	5.000	5.100	6.000	5.100	4.100	3.600	2.600	3.000
Sun Odyssey 519	5	2016-2020	3.000	4.400	5.650	6.400	7.400	6.400	5.650	4.400	3.450	3.500
Oceanis 51.1	5/6	2020-2022	3.200	5.050	6.850	7.550	9.150	7.550	6.850	5.050	3.800	3.500
Bavaria Cruiser 51	5	2015-2019	2.260	3.600	4.650	5.180	5.830	5.160	4.650	3.800	3.300	3.000
Hanse 508	5	2020	2.900	4.400	5.650	6.400	7.650	6.400	5.650	4.400	3.500	3.000
Cyclades 50.5	6	2006-2009	2.050	2.700	3.600	4.200	4.900	4.200	3.500	2.700	2.050	3.000
Sun Odyssey 490	5	2020-2021	2.500	4.000	5.100	5.800	6.700	5.800	4.900	3.800	3.100	3.000
Sun Odyssey 49i	4	2008	2.000	2.900	3.500	4.200	4.800	4.200	3.500	2.900	2.000	3.000
Oceanis 48	5	2015-2018	2.500	3.550	4.850	5.400	6.650	5.400	4.850	3.550	3.000	3.000
Oceanis 46.1	4/5	2020-2021	2.450	3.450	4.750	5.400	6.400	5.400	4.750	3.450	3.050	3.000
Lagoon 46	6	2021	4.400	6.150	7.500	8.950	10.700	8.950	7.300	6.150	4700	4.000
Bavaria Cruiser 46	4	2020 - 2022	2.300	3.450	4.650	5.260	5.950	5.260	4.650	3.450	2.750	3.000
Bavaria Cruiser 46	4	2015-2019	1.800	2.650	3.550	4.100	4.800	4.000	3.400	2.600	2.000	3.000
Hanse 458	4	2019-2021	2.050	2.850	3.700	4.350	5.200	4.350	3.900	3.700	2.850	3000
Lagoon 450 F	6	2018-2020	4.000	5.500	7.100	9.200	11.050	9.200	7.850	5.600	4.400	3.500
Elan 45.1	4	2020-2021	2.000	2.900	3.800	4.450	5.100	4.450	4.000	3.800	2.910	3.000
Sun Odyssey 45	4	2005-2008	1.300	2.200	2.500	3.000	3.400	3.000	2.500	2.200	1.300	2.500
Oceanis 45	4	2012-2015	1.700	2.700	3.500	4.200	5.000	4.200	3.400	2.700	1.800	3.000
Bavaria C45 Style	4	2019	2.300	3.450	4.650	5.300	6.200	5.300	4.650	3.450	2.750	3.000
Bavaria Cruiser 45	4	2010-2012	1.750	2.750	3.550	4.000	5.000	4.000	3.550	2.750	1.900	3.000
Sun Odyssey 440	4	2018-2021	2.000	3.150	3.830	4.500	5.400	4.500	3.830	3.150	2.200	2.500

Oceanis 43	4	2008-2011	1.900	2.420	3.150	3.800	4.100	3.800	3.150	2.420	1.900	3.000
Sun Odyssey 419	3	2016-2018	1.600	2.500	3.100	3.500	4.200	3.400	3.000	2.300	1.850	2.500
Hanse 415	3	2013 - 2017	1.700	2.300	3.000	3.550	4.150	3.550	3.000	2.300	1.900	2.500
Oceanis 41.1	3	2020	1.600	2.500	3.100	3.500	4.200	3.400	3.000	2.300	1.850	2.500
Sun Odyssey 410	3	2019-2021	2.050	2.800	3.650	4.000	4.750	4.000	3.650	2.800	2.350	2.500
Oceanis 40.1	4	2022	2.050	3.000	3.900	4.300	5.100	4.300	3.900	3.000	2.350	2.500
Lagoon 400 S2	6	2018-2020	2.500	4.000	5.200	6.100	7.200	6.100	5.200	4.300	3.200	3.000
Oceanis 40	3	2008-2011	1.300	1.600	2.200	2.600	3.000	2.500	2.200	1.600	1.300	2.000
Bavaria 40 Cruiser	3	2009-2012	1.400	1.700	2.300	2.800	3.300	2.600	2.300	1.700	1.400	2.000
Lagoon 39	6	2014-2016	2.200	3.200	4.500	5.100	5.900	4.900	3.700	3.100	2.700	3.000
Bavaria 39 Cruiser	3	2006-2007	1.200	1.630	2.090	2.300	2.790	2.300	2.090	1.630	1.200	2.000
Oceanis 37	3	2008-2011	1.200	1.500	1.800	2.000	2.500	2.000	1.800	1.500	1.200	2.000
Oceanis 34	3	2011-2012	1.250	1.500	1.800	2.250	2.600	2.250	1.800	1.500	1.250	1.700

Charter rates in Euro referring to weekly (7days/6nights) charter period including	Bimini, Sprayhood (excl. Catamarans), Electric Windlass, VHF Station, GPS plotter, Radio & CD/MP3 Player, Speakers in saloon & cockpit, Warm water supply, Dinghy, Autopilot, Echo sounder, Speedometer, Dinghy, First & Last night at HDM Sailing pontoon, Blankets & Pillows, VAT 12%. equipment is confirmed upon request by email to HDM Sailing – Chartering Department.
Compulsory per charter: Charter Pack (payable at the base in cash)	End cleaning, Bed linen & Towels (one set per person per week), first fill for outboard engine, outboard engine, 1 spare bottle of gas, full water tanks, snorkeling equipment. 2 cabins 100 Euro, 3 cabins 140 Euro, 4 cabins 180 Euro, 5 cabins 200 Euro, 6 cabins 250 Euro, Catamarans up to 45ft 250 Euro, 46ft and over 300 Euro
Charter rates do not include	Fuel, Water, End Cleaning, Food Provisions, Transfers, Port fees, all other extras from our Price List 2023
Welcome Pack (free of charge)	1 Martini Moscato Bianco Asti 750ml, hotel amenities per cabin, 1 bottle of dish washing liquid, 1 dish sponge & 1 sponge-cloth, 1 Dettol soap & 1 roll of toilet paper in each head, Covid19 kit (masks, gloves, oximeter, feet cover, uniform), 1 infrared forehead thermometer
All our yachts are delivered with full tanks of fuel (yacht & dinghy) and full tank of water. The yacht should be re-delivered with full tanks of fuel and water.	

General Charter Conditions – Valid for all bases in Greece

Price discounts	10% Early Booking till 28/02/2023	Embarkation	Saturday, after 17:00
	5% HDM Repeated client / Boat show	Disembarkation	Saturday, before 09:00
	5% Two weeks charter	The yacht should be returned at base the day before ending date, latest at 18:00.	
	10% Three weeks charter	Check in / out procedures time is considered to be part of the charter period.	
	15% Up to four weeks	Proof of competency	At least one sailing license is compulsory to charter bareboat in Greece and the original must be presented to the base or local authorities. One additional crew member must sign an official statement that he/she has sailing experience.
15% Maximum discount	Damage Waiver Prices per day min. 7 days charge. The security deposit reduction is mandatory in case of a skippered charter. Prices subject to change		For 2-3 cabins: 30,00-Euro/day by cash plus refundable deposit 500 euro by credit card
Down Payment 25% of the charter fee with the booking confirmation		For 4 cabins: 50,00-Euro/day by cash plus refundable deposit 600 euro by credit card	
Second Payment 25% of the charter fee 91 days before embarkation		For 5-6 cabins & Catamarans: 60,00-Euro/day by cash plus refundable deposit 700 euro	
Payment Terms	Final Payment 50% of the charter fee 45 days before embarkation		

Refundable Deposit	To be paid upon embarkation by cash or credit card (Visa or Master Card only). If paid by credit card the client should contact his/ her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to pay by cash. Credit card holder has to be present at base with his ID/passport.	Charters 1-6 days	Bookings on request (last minute), depending on availability and seasons, with extra charge for Outboard 50 Euro per charter.
Cancellation Policy	<p>For bookings cancelled more than 91 days before embarkation: 25% of charter fee is retained</p> <p>For bookings cancelled between 90 days to 46 days before embarkation: 50% of charter fee is retained</p> <p>For bookings cancelled less than 45 days before embarkation: 100% of charter fee and ordered extras is retained, if are not paid client or agent are obliged to pay them.</p> <p>If the yacht is rented again in the same period and under same conditions, all amounts received will be refunded and only handling fees 300 euro will be charged.</p>		

Optional Services – Valid for all bases in Greece – Should be pre-booked in advance to embarkation and subject to availability.

Skipper (Damage waiver is obligatory in case of a skippered charter)	190 Euro per day + provisioning	Each way from / to	Transportation	Cost
Hostess (serving breakfast and one light meal daily)	175 Euro per day + provisioning	Athens Airport (ATH) – Lavrio port	Taxi	60 Euro
Deck Hand	100 Euro per day + provisioning	Athens Airport (ATH) – Lavrio port	Minibus (up to 7 pax)	110 Euro
Cook (serving 3 meals daily)	190 Euro per day + provisioning	Athens Airport (ATH) – Lavrio port	Minibus (8 - 15 pax)	140 Euro
Extras		<p>Transfers in other bases upon request. Transfer orders are payable upon embarkation by cash. Prices can be changed because of fuel, late night arrivals and COVID19 allowance of max passengers per vehicle.</p> <p style="text-align: center;"><u>Our Bases</u></p> <p style="text-align: center;">Lavrio base (ATH) Lavrio port Lefkas base (PVK) Lefkas marina</p>		
Early Check in, access to the yacht by 14:00	150 Euro per charter			
WIFI router for internet use of 10GB (connects to 8-10 devices) on GSM coverage	50 Euro per week			
Gennaker for sailing yachts	200 Euro per week + refundable deposit 500 Euro			
Safety Net	200 Euro per charter			
Inflatable Life vests	10 Euro per week			
Kayak	100 Euro per week			
SUP / Stand Up Paddle	120 Euro per week			
Extra set of bed linen & towels	10 Euro per set			
Beach Towels	5 Euro per towel			
Pet on board	100 Euro per charter			
Sea scooter	200 Euro per week + refundable deposit 300 Euro			
Crew change In case of mandatory formalities (contract termination) due to crew change, includes paperwork & formalities, 1 day berthing fee, water tank top-up. Yacht cleaning & laundry not included	150 Euro			
Extras payable upon embarkation by cash. Prices for all extras are without local vat.				
Should any changes in applicable tax legislation take place after booking, that result in change of VAT and hence of total amount(s) due, then the difference will be credited or debited accordingly to the Charterer				