

2023 PRICE LIST/GREECE in €					Period A	Period B	Period C	Period D	Period E
BAREBOAT FLEET					29/07-19/08	17/06-29/07 & 19/08-16/09	20/05-17/06 & 16/09-30/09	22/04-20/05 & 30/09-14/10	Before 22/04 & After 14/10
YACHTS TYPE	Built	Cabins	Heads	Max.Pax	1 week	1 week	1 week	1 week	1 week
Premium 2023-2022									
Jeanneau 54	2022	5+1	3+1	12	11.220	9.841	8.370	6.890	5.410
Sun Odyssey 490	2023	4	4	10	8.410	7.374	6.270	5.160	4.060
Sun Odyssey 440	22-23	4	2	10	6.640	5.827	4.950	4.080	3.200
Sun Odyssey 410	22-23	3	2	8	5.760	5.050	4.290	3.540	2.780
Sun Odyssey 380	22-23	3	2	8	5.370	4.709	4.000	3.300	2.590
Lagoon 46									
Lagoon 46	22-23	4+1	4+1	11	13.700	11.420	9.710	7.990	6.280
Elba 45 <i>new!</i>	2023	4+1	4+1	9	13.200	11.000	9.350	7.700	6.050
Lagoon 42	2023	4+1	4+1	10	11.160	9.300	7.900	6.510	5.110
Bali Catspace	2022	4	4	8	9.360	7.800	6.630	5.460	4.290
Lagoon 40	2023	4	4	10	9.980	8.317	7.070	5.820	4.570
Bali Catsmart <i>new!</i>	2023	4	2	8	8.280	6.900	5.870	4.830	3.800
Privilege 2021 - 2017									
Jeanneau 54	18-20	5	3	12	10.390	9.112	7.750	6.380	5.010
Sun Odyssey 519	17-20	5	3	12	8.450	7.416	6.300	5.190	4.080
Sun Odyssey 519	2018	4	4	10	8.200	7.194	6.110	5.040	3.960
Sun Odyssey 490	18-21	4/5	4/3	10/11	7.780	6.828	5.800	4.780	3.760
Sun Loft 47	2021	6+1	4+1	12	7.780	6.828	5.800	4.780	3.760
Sun Odyssey 479	18-19	4	4	10	6.830	5.995	5.100	4.200	3.300
Sun Odyssey 440	18-21	4	2	10	6.150	5.396	4.590	3.780	2.970
Sun Odyssey 449	17-18	4	2	10	5.740	5.036	4.280	3.530	2.770
Sun Odyssey 410	19-21	3	2	8	5.330	4.676	3.970	3.270	2.570
Sun Odyssey 419	2018	3	2	8	4.390	4.197	3.270	2.700	2.120
Oceani 41,1	2018	3	2	8	4.390	4.197	3.270	2.700	2.120
Sun Odyssey 349	2018	3	1	6	3.420	2.998	2.550	2.100	1.650
Lagoon 46									
Lagoon 46	2021	4+1	4+1	11	12.690	10.574	8.990	7.400	5.820
Lagoon 450F	19-20	4+1	4+1	11	12.300	10.251	8.710	7.180	5.640
Astrea 42	2020	4+2	4+1	10	10.800	9.000	7.650	6.300	4.950
Lagoon 42	19-21	4+1	4+1	10	10.330	8.611	7.320	6.030	4.740
Bali 4,1	20-21	4+1	4	10/12	10.200	8.500	7.230	5.950	4.680
Lagoon 40	2021	4	4	10	9.160	7.630	6.490	5.340	4.200
VAT included (If VAT will increase, we reserve the right to revise the prices according to the new VAT)									

2023 PRICE LIST/GREECE in €					Period A	Period B	Period C	Period D	Period E
ELITE FLEET					29/07-19/08	17/06-29/07 & 19/08-16/09	20/05-17/06 & 16/09-30/09	22/04-20/05 & 30/09-14/10	Before 22/04 & After 14/10
YACHT'S TYPE	Built	Cabins	Heads/wc	Max. Pax	1 week	1 week	1 week	1 week	1 week
Jeanneau 53	2010	4+1	4+1	11	7.180	6.298	5.350	4.410	3.780
Jeanneau 53	2010	5+1	3+1	12	7.180	6.299	5.350	4.410	3.780
Sun Odyssey 509	2015	5+1	3+1	12	7.380	6.475	5.500	4.530	3.880
Sun Odyssey 50DS	2012	4	3	10	5.330	4.676	3.970	3.270	2.810
Sun Odyssey 49i	2008	4	4	10	5.230	4.591	3.900	3.210	2.750
Oceanis 48	2015	5	3	10	6.600	5.400	4.750	3.500	2.300
Sun Odyssey 479	2016	4	4	10	6.650	5.832	4.960	4.080	3.210
Sun Odyssey 469	14-15	4	4	10	5.770	5.062	4.300	3.540	3.040
Sun Odyssey 44i	2009	4	2	10	3.890	3.414	2.900	2.390	2.050
Sun Odyssey 449	2016	4	2	10	5.580	4.898	4.160	3.430	2.690
Sun Odyssey 439	14-15	4	2	10	4.830	4.235	3.600	2.960	2.540
Sun Odyssey 43+43DS	03-04	4	2	10	3.130	2.747	2.470	2.060	1.650
Sun Odyssey 42DS	2010	2	2	6	3.780	3.319	2.990	2.490	1.990
Sun Odyssey 42i	07-10	3	2	8	3.420	3.004	2.700	2.250	1.800
Sun Odyssey 419	16-17	3	2	8	4.610	4.044	3.440	2.830	2.430
Sun Odyssey 409	2015	3	2	8	4.390	3.849	3.270	2.690	2.310
Sun Odyssey 36i	2008	3	1	6	2.600	2.278	2.050	1.710	1.370
Sun Odyssey 35	2003	3	1	6	2.090	1.831	1.650	1.370	1.100
Sun Odyssey 33i	2010	2	1	4	2.480	2.175	1.850	1.520	1.300
Sun Odyssey 32i	2009	2	1	4	1.960	1.717	1.550	1.290	1.030

VAT included (If VAT will increase, we reserve the right to revise the prices according to the new VAT)



2023 GENERAL “BAREBOATS” CONDITIONS in €

ATHENIAN BASES

Athens: Marina Kalamaki, Pier No 2

Lavrio: Lavrio Port

Paros: Piso Livadi/Naoussa

Skiathos: Skiathos Port

Volos: Volos port

Corfu: Marina Gouvia, Pier No A 100-106

Lefkas: Marina Lefkas, Pier B

Kos: Marina Kos, Pier D

Rhodes: New Marina, Pier I

Kavala: Keramoti Port

ONE WAY CHARGES (paid on spot)

Athens – Corfu** 2.200

Athens – Kos: 1.200

Athens – Lefkas**: 2.100

Athens – Volos/Skiathos: 1.100

Athens- Rhodes: 1.400

Volos/Skiathos – Keramoti: 900

Athens – Lavrio: 250

Athens/Lavrio – Cyclades: 800

Volos-Skiathos: 350

Corfu – Lefkas: 500

Kos-Rhodes: 400

Paros-Rhodes: 1100

Paros – Kos: 900

** Not through Corinth Canal

DISCOUNTS ONLY FOR BAREBOAT

Early booking (until 31/01/23) 10%

Boat Shows 5%

Athenian’s Repeat Client 5%

2 weeks charter on a weekly rate 5%

3 weeks charter on a weekly rate 10%

4 weeks charter on a weekly rate 15%

Group Discount 5%

MAXIMUM DISCOUNTS (excluding long term) 15%

Charter less than 7 or 14 days, upon request and subject to the period

CHECK IN/OUT

Embarkation time: 17:00hrs

Disembarkation time: 09:00hrs

Mandatory, the yacht must return in the base the day before, the latest at 18:00hrs

NOT INCLUDED

Charter Pack (is mandatory and is payable on the spot in cash):

Cleaning, 2 Bottles (2lt) of water, soap and toilet paper/head, Bed Linen, towels, quilts, one set/cabin (up to 2 weeks), First Gas Bottle, Covid-19 kit, Mooring fees for the first and last day at the Athenian’s Pier, in Marinas/Ports (except electricity and water)

Monohulls: 32-35ft € 120, 36-42ft € 160, 43-48ft € 200, 49ft € 240, 50ft and over € 330

Catamarans: 38-40ft € 240, 41-46ft € 290, 47ft and over € 380

Fuel, O/B gasoline, water, provisioning, transfers.

Transfer service upon request (can only be arranged the latest 7 days before embarkation)

Early Embarkation at 14:00hrs (upon request & subject to no damages from the previous charterer): € 200

Internet Pack: Wi-Fi router, 12GB/week € 70

Extra linen: € 10 per set (1xset = 2 sheets, 1 pillow case, 1 face towel, 1 bath towel)

Beach Towel: € 5 /item/charter

BBQ (Portable, plus 1 x gas bottle): € 150/week

Provisioning service: € 20

Cabin conversion: € 150 (where applicable)

Pets allowed (up to 6kg) with a double end cleaning fee

Automatic Life Jackets (subject to availability): € 30/item/week

*Blister/Gennaker (subject to availability): **Athens or Lavrio**: € 200/week, in all other bases plus € 50 (delivery fee) plus Refundable Security Deposit € 600 payable by credit card

* in case of a last minute cancelation (at the base) the client will be charged in full for the blister's charter fees, as we are obliged to pay the fees to the supplier.

Safety Net: € 200

SUP (Stand Up Paddle) (subject to availability): € 120/week, plus Refundable Security Deposit € 300 payable by credit card

Crew Change (only in our bases) during the charter is **allowed** up to 75%. If it is over than 75%, is considered a **new charter**.

Crew change fees in our bases (the skipper remains the same): € 100, price includes: water, electricity and marina fees/services.

Charter Pack, for crew changes as per our Price List

***CREW (require their own cabin/head // payable on the spot in cash)**

Skipper: € 190/day, plus food provisions

Cook: € 190/day, plus food provisions

Hostess: € 180/day, plus food provisions

*It is at the guests' discretion whether or not they wish the crew to join them ashore for meals.

Provisions must be onboard for the crew otherwise the amount for their meals is Euro 30/day/person

Crew gratuities are not included in the rate.

** In case of a last minute cancelation, one month before embarkation, the client will be charged in full as we are obliged to pay the fees to the crew.

PREMIUM FLEET (2022-2023 year built)

SUP is offered free of charge

ATHENIAN
YACHTS

Mandatory DAMAGE WAIVER plus REFUNDABLE SECURITY DEPOSIT (must be paid on spot)

<u>Monohulls</u>	<u>Damage waiver</u>	<u>Refundable security deposit</u>
Over 53ft	€550/week	€ 750/per charter
49ft-52ft	€400/week	€ 550/per charter
44ft-48ft	€350/week	€ 500/per charter
38ft-43ft	€300/week	€ 400/per charter
Up to 37ft	€250/week	€ 350/per charter

<u>Catamarans</u>		
Over 46ft	€600/week	€ 1000/per charter
42ft-45ft	€500/week	€ 1000/per charter
38ft-41ft	€400/week	€ 1000/per charter

Damage Waiver, reduces your financial liability in the event of damage to the yacht, damage or loss of ancillary equipment or damage caused by a third party during your charter. Is not refunded in any circumstances and covers any loss or accident to the yacht, the equipment or third party, all risks of damage/theft whether through negligence or malicious intent, by the skipper, or by the clients. It is totally indemnified against in all cases. **The refundable deposit will be kept in case of tender/ outboard loss, and clogged toilets.**

On the **Skippered charters** (provided from Athenian Yachts), **only the Damage Waiver is required without Refundable Security Deposit**

FLEXIBLE BOOKING AND CANCELLATION POLICY

In order for you to look forward, we have adjusted our booking and cancellation policy.

For any NEW booking confirmed until 31.01.2023

- a deposit of 30% is required upon booking within 7 days
- the balance payment of 70% is due 45 days before embarkation
- charter can be cancelled **free of charge**, 70 days before embarkation and the deposit **will be refunded** immediately

Rescheduling of the charter is subject to availability. When rescheduling the charter, the client may choose to

- Perform a change of the booking with a bigger or smaller yacht, subject to payment of the additional price-list difference
- Reschedule to a higher/lower pricelist period subject to payment of the additional price-list difference

The reschedule/change, will be accepted the latest 70 days before embarkation.

In less than 69 days, the 30% advance payment will not be refunded.

PAYMENTS for bookings confirmed after 01/02/2023

A 20% deposit is required, upon signing the charter contract and within 7 days of the booking confirmation

A 30% deposit is required, 60 days after the first advance payment

The remaining balance of 50% is required 30 days prior to departure to our bank account

The full payment is required for last moment bookings only by credit card, Master or Visa

CANCELLATION POLICY for bookings confirmed after 01/02/2023

Booking cancelled, more than 75 days before embarkation, 20% of the total charter fee

Booking cancelled between 74 & 31 days before embarkation, 50% of the total charter fee

Booking cancelled less than 30 days before embarkation, 100% of the total charter fee

Upgrade/change, subject to the cancellation policy

SAILING LICENSE REQUIREMENT

In Greece when chartering a bareboat yacht, according to the port authorities' requests, the client must provide original **sailing** certificate/license (in English language or officially translated)

Certificates for motor yachts, sailing on day-light only, weather limitations are **not** accepted from the Port Authorities

INSURANCE

All Athenian boats are insured according to the Greek law, against risks arising from liability to third parties and damage to the hull, machinery and equipment in excess of the Refundable or the Non Refundable deposit

ACCEPTED CREDIT CARDS

Visa or Master Card

VAT INCLUDED

The present Price List replaces any previous and is valid from 20th of September 2022.

We keep the right to revise the price list and if so, we will inform you accordingly.

ATHENIAN YACHTS ENTERPRISES S.A.

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