

Fleet 2023: Nieuwpoort and Zeebrugge: 12 yachts

All yachts can be chartered in both bases.

Yachts	Year	Cab	Pax	Deposit	WC Shower	01.01.2023	24.04.2023	12.06.2023	18.09.2023	16.10.2023
						23.04.2023	11.06.2023	17.09.2023	15.10.2023	31.12.2023
Sun Odyssey 349 - 3 cab	2014	3	7	1800	1	1.460	1.690	1.820	1.690	1.460
Sun Odyssey 379 - 3 cab	2015	3	8	2100	1	1.680	2.160	2.260	2.160	1.680
Sun Odyssey 389 - 3 cab	2016	3	8	2100	1	1.790	2.320	2.420	2.320	1.790
Sun Odyssey 389 - 3 cab	2018	3	8	2100	1	1.890	2.450	2.520	2.450	1.890
Sun Odyssey 389 - 3 cab	2020	3	8	2100	1	1.990	2.560	2.680	2.560	1.990
Sun Odyssey 380 - 3 cab	2023	3	8	2400	1	2.320	2.910	3.050	2.910	2.320
Sun Odyssey 439 - 4 cab	2013	4	10	2400	2	2.390	3.080	3.220	3.080	2.390
Sun Odyssey 439 - 4 cab	2015	4	10	2400	2	2.560	3.290	3.430	3.290	2.560
Sun Odyssey 449 - 4 cab	2016	4	10	2400	2	2.640	3.400	3.540	3.400	2.640
Sun Odyssey 449 - 4 cab	2019	4	10	2400	2	2.760	3.550	3.720	3.550	2.760
Sun Odyssey 440 - 4 cab	2022	4	10	2500	2	3.260	4.070	4.240	4.070	3.160
Sun Odyssey 509 - 5 cab*	2015	5	12	3200	3	3.480	4.400	4.640	4.400	3.480

Discounts	Rate (in %)	discount is calculated progressive
Repeat client	5 % of the week price	
2 weeks	5 % discount on total charter price	
3 weeks	10 % discount on total charter price	
early booking discount	10%	

early booking discount		5%	5%	* SO509 looks as if 3 years old
early booking discount not applicable in periods with holiday weekends				
maximum discount		15%		

Charters less than 7 days:

mid-week = 5 days = monday 09.00-friday 16.00 = 70% week price

weekend = 2 day = saturday 09.00-sunday 16.00 = 55% week price

long weekend 3 days = friday 09.00-sunday 16.00 = 70% week price

long weekend 3 days = saturday 09.00-monday 16.00 = 70% week price

long weekend 4 days = thursday 09.00-monday 16.00 = 85% weekprice

long weekend 4 days = friday 09.00-tuesday 16.00 = 85% weekprice

long weekend 5 days = 95% weekprice

6 days = week price

Charter more than a week, but less than 2 weeks, for instance 10 days:

1 week + number of days (3 days) as calculated above.

Important remark 1

We never cut a weekend in 2 pieces.

A chartercontract will never start on saturday evening or sunday morning

A chartercontract will never end on saturday morning or saturday evening or sunday morning

Important remark 2

Normal start of charter is 09.00

As a free extra service we give the opportunity to embark the evening before.

Normal end of charter is 15.00 when client does the endcleaning himself

Normal end of charter is 13.00 when client pays the endcleaning to do it by us

In case for weekend charters, we can agree on exceptions

Example: when a client charters a boat for a week, for instance starting from saturday 06 july 20xx:

The charter starts from saturday 06-07-20xx - 09.00 hrs and ends friday 12-07-20xx - 15.00 hrs, when he does the cleaning himself.

The embarkation is (if clients want it) on friday 05-07-20xx - any time in evening and debarkation is friday 12-07-20xx - 15.00 hrs.

This is different compared to the Mediterranean

Important remark 3

As a free gift to the client: they may embark (not leaving the harbour) the evening before (time at their convenience)