

PRICE LIST 2022

Navigare Yachting - SEYCHELLES

Central Booking office: +385 (0)1 2331 661
 E-mail: reservations@navigare-yachting.com
 www.navigare-yachting.com

Seychelles, Mahe Island - Eden Island Marina

All prices in EUR per week

Base will be opened in December 2021

YACHT MODEL	Year of product	Cabins	No of berths	max pax allowed*	9.1.-5.2.2022 1.5.-21.5.2022 3.7.-23.7.2022	6.2.-26.2.2022 3.4.-30.4.2022	27.2.-2.4.2022 2.10.-26.11.2022	22.5.-2.7.2022	24.7.-20.8.2022	21.8.-1.10.2022 27.11.-17.12.2022	18.12.- 8.1.2021/22
LAGOON 52 - AC/GEN' S'	2018	5+2	12+2(S)+ 1(SC)+ 1(SC) / 10+2(S)+ 1(SC)+	12	10.980	16.200	14.400	10.080	12.780	7560	18000
LAGOON 52 - AC/GEN' S'	2017	5+2	10+2(S)+ 1(SC)+ 1(SC)	12	10.980	16.200	14.400	10.080	12.780	7560	18000
LAGOON 46 - AC/GEN/WAT	2022	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	8.235	12.150	10.800	7.560	9.585	5670	13500
LAGOON 450 F - AC/GEN	2018	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	6.360	10.800	8.400	6.000	7.200	5040	12000
FOUNTAINE PAJOT ISLA 40	2022	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	5.765	8.505	7.560	5.292	6.710	3969	9450
AC - Air Condition											
GEN - Generator											

**** Prices include current local taxes, fees and charges. Weekly berth in home port included in charter price. In case of any changes, Navigare reserves the right to adjust the prices accordingly.

EQUIPMENT LIST:	For detailed specification for each yacht refer to: reservations@navigare-yachting.com
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Mandatory Services

Navigare Carefree (will be added on the invoice)	550 EUR/ per booking for catamarans up to 45 ft 610 EUR/ per booking for catamarans from 46 ft	Includes damage waiver insurance/full coverage* - NEWI, welcome package, final cleaning, bed sheets & towels, dinghy, outboard engine & fuel, propane gas, full water tanks, snorkelling equipment, free Wi-Fi Internet on board. Yacht Fuel is not included - the fuel tank will be full when you charter starts and you are responsible for topping off the fuel tank at the end of your charter.* CRUISING TAX is not included
		* - no deposit in cash or via credit cards needed - no hidden costs - all damages covered - no money blocked - faster check in - no insurance needed

CRUISING TAX:	Crusing tax 4% of the client charter price per booking
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Optional Services

Navigare Flexi	Free cancellation due to unavoidable travel ban or obligatory quarantine during booked charter dates at the destination or the country of origin. Cancellation is possible up to 21 days before departure with full refund, and only if its certain that mentioned restrictions will be active during the time of client's charter. In case of cancellation the full amount received will be refunded. The "Navigare Flexi" fee will not be refunded. Navigare Flexi is valid for NEW bookings (starting 22.11.2021) for the following destinations: Greece, Croatia, Spain, Thailand, BVI, USVI, Seychelles and Bahamas. - 350 EUR
Crew	SKIPPER: 160 EUR per day + meals + gratuity [requires crew cabin + food. A gratuity of 15-20% of the crew fee is customary for excellent service ***NOTE: Skipper details will be available 3 days before the charter.] HOSTESS: 160 EUR per day + meals + gratuity [requires crew cabin + food. A gratuity of 15-20% of the crew fee is customary for excellent service ***NOTE: Hostess details will be available 3 days before the charter.]
Extras	SUP - 20 EUR per day
Transfer	
RENTAL EQUIPMENT:	For detailed rental equipment refer to: reservations@navigare-yachting.com

General Charter Conditions

Price discounts:	10% - early booking discount (six-months prior departure) - except in period around NYE, Christmas and Easter (no discounts in that period) 5% - two weeks charter 10% - three weeks charter 5% - for bookings on nautical fairs / boats shows (can be added on max discount!) 2,5% - repeated clients 5% - Multiple repeated clients (from 3rd booking applicable) Maximum discount for catamarans is 10% with exception when early booking/last minute discount is applied Maximum discount for all other sailing-yachts is 15% with exception when last minute discount is applied other special discounts upon request!
Embarkation	Any day in the week at 16.00 pm
Disembarkation	Any day in the week at 10.00 am 3 days minimum booking except in period 16.12. - 01.01./ 01.02. - 31.03. min 7 days
Payment terms	50% at reservation / 50% 40 days before departure
Proof of competence	Coastal skipper certification from a recognized sailing school and/or previous charter-experience on yachts of similar size.