

PRICE LIST 2022  
 Navigare Yachting - BVI

Central Booking office: +385 (0)1 2331 661  
 E-mail: reservations@navigare-yachting.com  
 www.navigare-yachting.com



**BVI, Tortola, Nanny Cay**

All prices in EUR per week

YACHT MODEL	Year of production	Cabins	No of berths	max pax allowed*	19.12.21 - 09.01.22	30.01.22 - 03.04.22	09.01.22 - 30.01.22 03.04.22 - 01.05.22	01.05.22 - 10.07.22 06.11.22 - 18.12.22	10.07.22 - 06.11.22
<b>CATAMARANS</b>									
Bali 5.4 - AC/GEN/WAT <b>NEW</b>	2022	6+2	12+ 2(S)+ 1(SC)+ 1(SC)	12	19.400	18.430	16.684	15.520	13.580
LAGOON 52 F - AC/GEN/WAT	2020	6+2	12+ 2(S)+ 1(SC)+ 1(SC)	12	17.630	16.748	15.161	14.104	12.341
LAGOON 52 F - AC/GEN	2019	6+2	12+ 2(S)+ 1(SC)+ 1(SC)	12	16.790	15.951	14.439	13.432	11.753
LAGOON 52 F - AC/GEN	2018	5+2	10+ 2(S)+ 1(SC)+ 1(SC)	12	16.200	15.390	13.932	12.960	11.340
LAGOON 50 - AC/GEN	2020	6+2	10+ 2(S)+ 1(SC)+ 1(SC)	12	14.800	14.060	12.728	11.840	10.360
FOUNTAINE PAJOT - 51 AC/GEN/WAT <b>NEW</b>	2022	6+2	10+ 2(S)+ 1(SC)+ 1(SC)	12	16.750	15.913	14.405	13.400	11.725
FOUNTAINE PAJOT SABA - 50 AC/GEN	2020	6+2	10+ 2(S)+ 1(SC)+ 1(SC)	12	15.800	15.010	13.588	12.640	11.060
BALI 4.8 - AC/GEN/WAT <b>NEW</b>	2022	5	10+ 2(S)	12	15.360	14.592	13.210	12.288	10.752
FOUNTAINE PAJOT SAONA 47 <b>NEW</b>	2022	5	10+ 2(S)	12	13.350	12.683	11.481	10.680	9.345
LAGOON 46 - AC/GEN/WAT <b>NEW</b>	2020/2022	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	12.600	11.970	10.836	10.080	8.820
LAGOON 46 - AC/GEN	2020/2021	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	12.000	11.400	10.320	9.600	8.400
LAGOON 46 - AC/GEN/WAT - <b>NEW</b>	2022	3+2	6+ 2(S)+ 1(SC)+ 1(SC)	10	11.400	10.830	9.804	9.120	7.980
FOUNTAINE PAJOT ELBA 45 <b>NEW</b>	2022	4+2	10+ 2(S)+ 1(SC)+ 1(SC)	12	12.000	11.400	10.320	9.600	8.400
LAGOON 450 F - AC/GEN	2019	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	10.600	10.070	9.116	8.480	7.420
LAGOON 450 F - AC/GEN	2018	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	10.200	9.690	8.772	8.160	7.140
LAGOON 450 F - AC/GEN	2017	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	9.950	9.453	8.557	7.960	6.965
LAGOON 450 F - AC/GEN	2015	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	9.400	8.930	8.084	7.520	6.580
FOUNTAINE PAJOT ASTREA - 42 AC/GEN	2021	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	9.300	8.835	7.998	7.440	6.510
LAGOON 42 - AC/GEN/WAT <b>NEW</b>	2022	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	9.450	8.978	8.127	7.560	6.615
LAGOON 42 - AC/GEN <b>NEW</b>	2022	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	9.270	8.807	7.972	7.416	6.489
LAGOON 42 - AC/GEN	2020	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	9.000	8.550	7.740	7.200	6.300
LAGOON 42 - AC/GEN	2019	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	8.730	8.294	7.508	6.984	6.111
LAGOON 42 - AC/GEN	2019	3+2	6+ 2(S)+ 1(SC)+ 1(SC)	10	7.860	7.467	6.760	6.288	5.502
BALI CATSPACE AC/GEN <b>NEW</b>	2022	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	8.400	7.980	7.224	6.720	5.880
LAGOON 40 AC/GEN	2020	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	7.850	7.458	6.751	6.280	5.495
LAGOON 40 AC/GEN	2019	4+2	8+ 2(S)+ 1(SC)+ 1(SC)	12	7.620	7.239	6.553	6.096	5.334
LAGOON 40 AC/GEN	2020/2019	3+2	6+ 2(S)+ 1(SC)+ 1(SC)	10	6.860	6.517	5.900	5.488	4.802
FOUNTAINE PAJOT LUCIA 40	2019	4	8+ 2(S)	10	7.850	7.458	6.751	6.280	5.495
FOUNTAINE PAJOT LUCIA 40 - AC/GEN	2020	3	6+ 2(S)	8	6.860	6.517	5.900	5.488	4.802
NAUTITECH 40 Open *	2015	4+1	8+ 1(S)+ 1(SC)	10	6.200	5.890	5.332	4.960	4.340
<b>MONOHULLS</b>									
<b>7 cabins yachts</b>									
JEANNEAU Sunloft 47 - AC/GEN	2020	6+1	12+ 1(SC)	12	7.900	7.110	6.162	5.214	4.740
<b>5 cabins yachts</b>									
JEANNEAU 54	2020	5+1	10+2+1(SC)	12	8.900	8.010	6.942	5.874	5.340
<b>4 cabins yachts</b>									
JEANNEAU Sun Odyssey 469	2013	4	8+ 2(S)	10	4.800	4.320	3.744	3.168	2.880
<b>3 cabins yachts</b>									
JEANNEAU Sun Odyssey 509	2014	3	6	6	4.850	4.365	3.783	3.201	2.910
BAVARIA 46 Vision *	2015	3	6+ 2(S)	8	5.000	4.500	3.900	3.300	3.000
AC - Air-condition									
WAT - Watermaker									
GEN - Generator									
**** Prices include current local taxes, fees and charges. Weekly berth in home port included in charter price. In case of any changes, Navigare reserves the right to adjust the prices accordingly.									
<b>EQUIPMENT LIST:</b> For detailed specification for each yacht refer to: reservations@navigare-yachting.com									
<b>Mandatory Services</b>									
Navigare Carefree (will be added on the invoice)	450 EUR/ per booking up to 49 ft 500 EUR/ per booking boats from 50 ft 550 EUR/ per booking for catamarans up to 45 ft 610 EUR/ per booking for catamarans from 46 ft				Includes security deposit/full coverage* - NEW!, welcome package, final cleaning, bed sheets & towels, dinghy, outboard engine & fuel, propane gas, full water tanks, 2 x snorkelling equipment, prepaid BVI mobile phone and weather forecast SMS on daily basis, National parks permits, VISAR and free Wi-Fi Internet on board (10 GB). Yacht Fuel is not included – the fuel tank will be fill when you charter starts and you are responsible for topping off the fuel tank at the end of your charter. <b>CRUISING TAX is not included</b>				
					* - no deposit in cash or via credit cards needed - no hidden costs - all damages covered - no money blocked - faster check in - no insurance needed				
CRUISING TAX:	3,33 EUR / 4 USD per day/per pax								
<b>Optional Services</b> Should be pre-booked min. one week in advance to embarkation									
Navigare Flexi	Free cancellation due to unavoidable travel ban or obligatory quarantine during booked charter dates at the destination or the country of origin. Cancellation is possible up to 21 days before departure with full refund, and only if its certain that mentioned restrictions will be active during the time of client's charter. In case of cancellation the full amount received will be refunded. The "Navigare Flexi" fee will not be refunded. Navigare Flexi is valid for NEW bookings (starting 22.11.2021) for the following destinations: Greece, Croatia, Spain, Thailand, BVI, USVI, Seychelles and Bahamas. - <b>350 EUR</b>								
Crew	SKIPPER: 195 EUR per day + meals + gratuity COOK: 200 EUR per night + meals + gratuity								
Transfer	Taxi from Airport to base: 30 EUR minimum or 12 EUR per person one way – Payable direct to the taxi driver								
<b>General Charter Conditions</b>									
Price discounts:	10% - early booking discount (six-months prior departure) - except in period around NYE, Christmas and Easter (no discounts in that period) 5% - two weeks charter								

PRICE LIST 2022  
 Navigare Yachting - BVI

Central Booking office: +385 (0)1 2331 661  
 E-mail: reservations@navigare-yachting.com  
 www.navigare-yachting.com



	10% - three weeks charter 5% - for bookings on nautical fairs / boats shows (can be added on max discount!) 2,5% - repeated clients 5% - Multiple repeated clients (from 3rd booking applicable) Maximum discount for catamarans is 10% with exception when early booking/last minute discount is applied Maximum discount for all other sailing-yachts is 15% with exception when last minute discount is applied <b>other special discounts upon request!</b>	
<b>Embarkation</b>	Any day in the week at 4.00 pm	3 days minimum booking except in period 19.12. - 02.01. min 7 days
<b>Disembarkation</b>	Any day in the week at 10.00 am	
<b>Payment terms</b>	50% at reservation / 50% 40 days before departure	
<b>Proof of competence</b>	Coastal skipper certification from a recognized sailing school and/or previous charter-experience on yachts of similar size.	