



PRICELIST 2022

YACHTS & CATAMARANS	NAME	YEAR	BASE	L,O,A	CABINS	BERTHS	WC	F 01/01 27/05	E 28/05 17/06	D 18/06 15/07	C 16/07 22/07	B 23/07 29/07	HS 30/07 19/08	A 20/08 26/08	B1 27/08 02/09	C1 03/09 09/09	D1 10/09 16/09	E1 17/09 23/09	F1 24/09 31/12
FONTAINE PAJOT - ISLA 40	ISLA	2022	MARSALA	11,93	4+1	8+2+1	4	3.900 €	5.500 €	6.100 €	7.600 €	7.600 €	9.300 €	8.900 €	7.600 €	6.100 €	5.500 €	5.500 €	3.700 €
FONTAINE PAJOT - LUCIA 40	LIPARA	2018	MARSALA	11,73	4	8+2	4	3.550 €	5.150 €	5.750 €	7.250 €	7.250 €	8.950 €	8.550 €	7.250 €	5.750 €	5.150 €	5.150 €	3.350 €
FONTAINE PAJOT - ASTREA 42	ASTREA	2019	MARSALA	12,58	4+1	8+2+1	4+1	3.950 €	5.550 €	6.150 €	7.650 €	7.650 €	9.350 €	8.950 €	7.650 €	6.150 €	5.550 €	5.550 €	3.950 €
LAGOON 42	BEATRIX	2019	MARSALA	12,94	4+2	8+2+2	4	3.950 €	5.550 €	6.150 €	7.650 €	7.650 €	9.350 €	8.950 €	7.650 €	6.150 €	5.550 €	5.550 €	3.950 €
FONTAINE PAJOT - SAONA 47	SAONA	2019	MARSALA	13,94	5+1	10+2+1	5+1	5.950 €	7.950 €	8.950 €	11.450 €	11.850 €	14.150 €	13.750 €	11.450 €	8.950 €	7.950 €	5.950 €	5.950 €
DUFOUR 390 GRAND LARGE	DILI	2022	MARSALA	11,93	3	6+2	3	2.000 €	2.400 €	2.650 €	3.400 €	3.600 €	4.300 €	4.100 €	3.400 €	2.650 €	2.400 €	2.400 €	2.000 €
DUFOUR 500 GRAND LARGE	NIRVANA	2015 (ref. 2020)	MARSALA	15,1	4	8+2	3	2.900 €	3.700 €	4.200 €	5.000 €	5.000 €	7.050 €	6.850 €	5.000 €	4.200 €	3.700 €	3.700 €	2.900 €

Special discounts Marsala*

01/01 27/05	28/05 17/06	18/06 15/07	16/07 22/07	23/07 29/07	30/07 19/08	20/08 26/08	27/08 02/09	03/09 09/09	10/09 16/09	17/09 23/09	24/09 31/12
25%	20%	15%	10%	0%	0%	0%	15%	20%	20%	20%	25%

YACHTS & CATAMARANS	NAME	YEAR	BASE	L,O,A	CABINS	BERTHS	WC	G 01/01 20/05	F 21/05 27/05	E 28/05 10/06	D 11/06 08/07	B 09/07 22/07	A 23/07 29/07	HS 30/07 19/08	A1 20/08 26/08	A1 27/08 02/09	D1 03/09 09/09	E1 10/09 23/09	G1 24/09 31/12
DUFOUR 56 EXCLUSIVE	CAVALIERE	2020	CAPO D'ORLANDO	17,70	3+1	6+2+1	3+1	5.600	6.800	7.600	8.600	9.600	10.000	11.300	10.000	10.000	8.600	7.600	5.600

Special discounts Capo D'Orlando *

10%	10%	10%	10%	10%	0%	0%	0%	10%	10%	10%	10%
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* All discounts are max discounts on each period referred

Please, consider that this is a temporary version of the price list, as some prices can be still changed

BOOKING CONDITIONS 2022

CHECK IN: Saturday from 5:00 p.m. CHECK OUT: Friday at 4:00 p.m. DISEMBARKATION: Saturday at 8:00 a.m.

CHARTER PRICE INCLUDES: yacht hire, insurance, taxes, VHF, electric windlass, lantern charger, autopilot, dinghy, steering wheel, cockpit shower, hot water, cable 220, cockpit table, electric refrigerator stereo, anemometer, speedometer, echo, *first and last night at marina*

CHARTER PRICE DOES NOT INCLUDE: moorings, crew, taxes, fuel, Amp permit, food

PAYMENT: 30% at booking confirmation - 70% thirty days before embarkation

Special protectin for COVID-19 :

To deal with the new global emergency related to "COVID 19" we have implemented a policy of reviewing our charter and booking conditions for 2021-2022. It is possible to issue a voucher equal to the amount paid, only in the following cases:

- Lockdown in the client's country or in Italy on the dates of the charter (also with the blocking of travel from one's region to departure).
- Mandatory quarantine of at least 7 days, in Italy or in the customer's country, as imposed back from their vacations.
- Formal Travel Ban in the area where the boat charter starts or client's place of residence, on the dates of the cruise.
- Our voucher is valid for a maximum of 12 months from the original departure date.

Voucher conditions:

- The amount of the voucher is applicable to any booking relating to a boat from our fleet in our bases and for any period (of a duration equal to or greater than the original confirmation) within 12 months of the original departure date;
- The price of the rescheduled booking must be equal to or greater than the original contract
- Special offers are not applicable or combinable when using our voucher, but regular discounts only;
- The amount of the voucher will be calculated as a discount on the new offer and the new confirmation;
- The remaining amount will be treated as a new contract, therefore it must be paid regularly in the special ways due to our Covid-19 policy, that is: 30% upon confirmation, within 7 days of sending our proforma invoice, while the balance equal to 70% within 30 days of the charter departure date.

Additional Conditions and Info for Covid-19 protection:

- We guarantee on all our boats sanitation, certified according to the legislation in force at the time of boarding

DEPOSIT AT THE BASE (VISA, MASTERCARD or CASH): 2000,00 € monohulls till 39 ft. - 2.500,00 € monohulls till 51 ft. - 4.000,00 € catamarans till 42 ft and monohulls 56 ft. - 5.000,00 € Saona 47

CANCELLATION FEES: all 2 months before charter beginning 30% -1 month before charter beginning 100%

OBLIGATORY EXTRA SERVICES (to be paid in cash at the base)

END CLEANING + 1 GAS CYLINDER: 140,00 monohulls till 39 ft. - € 180,00 monohulls from 40 ft to 50 ft. - € 220,00 catamarans till 40 ft - € 240,00 catamarans 42 ft. - € 270,00 monohulls 56 ft and Saona 47

OUTBOARD ENGINE: 140,00 € per week for Nirvana and DIE (25 HP) -170,00 € per week for catamarans (90HP) - 160,00 € per week for Dufour 56 (6HP) and Lagoon 42

ENTRANCE AND ANCHORING PERMIT "AREA MARINA PROTETTA DELLE EGADP": € 70,00 per boat per week

FREE WELCOME on board: with one local wine bottle: included in price

TUTOR ON BOARD: € 180,00 per day+ food (obligatory only Cavaliere)

WASTE DISPOSAL: € 8,00 per booking, on all boats

OPTIONAL EXTRA SERVICES (to be paid in cash at the base)

EXTRA CHARGE FOR PETS ON BOARD: 150,00 €

FLOATING SKI/LOFT (See 350 x 180 x 3 cm): 150,00 € per week

SHOPPING LIST: surcharge of 20% (min. 100,00 € provisioning)

ELECTRIC SEGWAY :100,00 € per week

CODE ZERO 150 mq Carbonio : 500,00 € per week (only on our Dufour 56)

EXTRA GAS CYLINDER: 30,00 €

BED LINEN & BATH TOWEL: 20,00 € per day

PRIORITY CHECK-IN (by 2 pm): 150,00 €

SPECIAL PRIORITY CHECK-IN (by 12,00 AM): 250,00 €

HOSTESS: € 120,00 per day+ food

SUP: 150,00 € per week

BEACH TOWEL: 10,00 € per day

CHECK-IN ON SUNDAY: 120,00 €

TUTOR ON BOARD: € 180,00 per day+ food (on request)

SPORT PACKAGE: (2 sup, 6 lit snorkel, tender 2,70 mq) 300,00 € per week (only on our Dufour 56)

SAFETY NET: 200,00 € per booking

FUEL SERVICE: obligatory if not due by client = € 50,00 + fuel: 50,00 € per booking

HAMMOCK: 20,00 € per week

PERSONAL CHEF: from 800,00 to 1200,00 PER WEEK + food

MINI BUS TRANSFER (to be confirmed within 1 week before departure date with flight details)

from/to Palermo APT to/from Marsala: 180,00 € OW (max 8 pax)

from/to Trapani APT to/from Marsala: 80,00 € OW (max 8 pax)