

Alfa Sail, Punta Ala

PRICES IN EURO/ WEEK 2022

YACHTS	Cab.	Pax	WC	Year	01/01-15/04	15/04-28/05	28/05-02/07	02/07-16/07	16/07-30/07	30/07-20/08	
					01/10-31/12	17/09-01/10	03/09-17/09	27/08-03/09	20/08-27/08		
BAVARIA 50	Renate	5	10+2	3	2012	€ 3.100	€ 3.600	€ 4.100	€ 4.600	€ 5.100	€ 6.000
HANSE 385	Amelie	3	6+2	1	2012	€ 1.850	€ 2.100	€ 2.300	€ 2.500	€ 2.700	€ 3.100
BAVARIA 32 Cruiser	Luna	3	4+2	1	2012	€ 1.300	€ 1.600	€ 1.800	€ 2.000	€ 2.300	€ 2.700

Included in our Price	1 Gas bottle, Outboard engine
Discount	2 weeks 5%; 3 weeks 10%; Early booking 10% within 31/01/22; repeater client 5%; Boat show 5%; max discount 15%
Optional not included	Gennaker € 130,00/week; linen € 18,00/Person; Safety net € 160
	Starter Kit € 30 (spare bottle of gas, dish soap and sponges, Scottex, kitchen towels, toilet paper and garbage bags)
	Starter Package € 300 (Starter kit + final cleaning + bed linen and towels)
	Skipper/Hostess € 150/100 day + food
final cleaning	€ 100 up to 39'; € 120 up to 42'; € 140 up to 44'; € 160 up to 50' to be paid at embarkation.
Check in/check out	Saturday 17:00 / Friday 18:00 + overnight on board till Saturday 08:00.
Language at our bases	Italian, English,
Galley	In the marina or with our provisioning-list +20%
Cautionary deposit	€ 2500 by cash, cheque or credit card (VISA or Mastercard).
Security insurance	€ 25/day with a minimum of € 250 plus a reduced cautionary deposit of € 500 to be returned in absence of damages.