



## PRICELIST 2022 (price for week)

## Tuscany – Marina di Scarlino

	Year	Cab	Berth	Bath	01/01 – 8/04 22/10 – 31/12	9/04 – 20/05 17/09 – 21/10	21/05 – 24/06	25/06 – 01/07 27/08 – 16/09	02/07 – 29/07 20/08 – 26/08	30/07 – 19/08
<b>Catamaran Bali 4.1 "Aurora"</b> battened mainsail, electric winch, water maker 200 lt/h, solar panel, inverter	2019	4+2	8+2	4	€ 3.500	€ 4.300	€ 5.670	€ 7.710	€ 9.260	€ 10.280
<b>Dufour 530 "Medea"</b> (Bowthruster, battened mainsail, water maker 200 lt/h, solar panel )	2021	6+1	12+2 +1	3+1	€ 3.500	€ 4.220	€ 5.450	€ 6.120	€ 7.280	€ 8.800
<b>Beneteau Oceanis 51.1 "Lara"</b> (Bowthruster, battened mainsail, water maker 200 lt/h, solar panel )	2022	5+1	10+2 +1	3+1	€ 3.500	€ 4.320	€ 5.550	€ 6.220	€ 7.380	€ 8.960
<b>Beneteau Oceanis 51.1 "Jack"</b> (Bowthruster, furling mainsail, water maker 200 lt/h, solar panel)	2021	5+1	10+2 +1	3+1	€ 3.500	€ 4.220	€ 5.450	€ 6.120	€ 7.280	€ 8.800
<b>Dufour 520 Grand Large "Stella"</b> (Bowthruster, webasto, teak deck, battened mainsail, water maker 200 lt/h, solar panel )	2018	5	10+2	3	€ 3.500	€ 4.100	€ 4.700	€ 5.300	€ 6.030	€ 7.420
<b>Jeanneau Sun Odyssey 519 "Bianca"</b> (Bowthruster, webasto, teak deck, battened mainsail, water maker 200 lt/h, solar panel )	2017	5	10+2	3	€ 3.400	€ 3.950	€ 4.700	€ 5.190	€ 5.930	€ 7.310
<b>Beneteau Oceanis 48 "Anthea"</b> (Bowthruster, furling mainsail, solar panel )	2015	5	10+2	3	€ 3.350	€ 3.800	€ 4.500	€ 4.950	€ 5.620	€ 7.050
<b>Hanse 505 "Amber"</b> (Bowthruster, furling mainsail, solar panel )	2014	5+1	10+2 +1	3+1	€ 3.150	€ 3.650	€ 4.300	€ 4.790	€ 5.300	€ 7.000
<b>Bavaria 50 Cruiser "Aladar"</b> (bowthruster, 100% battened main., webasto, solar panel)	2013	5	10+1	3	€ 3.100	€ 3.500	€ 4.100	€ 4.540	€ 5.100	€ 6.570
<b>Dufour 470 "Lucia"</b> (Bowthruster, battened mainsail, water maker 200 lt/h, solar panel )	2022	5+1	10+2 +1	3+1	€ 2.900	€ 3.550	€ 4.200	€ 4.690	€ 5.510	€ 6.780
<b>Beneteau Oceanis 46.1 "Luna"</b> (Bowthruster, furling mainsail, water maker 200 lt/h, solar panel)	2021	5	10+2	3	€ 2.850	€ 3.500	€ 4.100	€ 4.590	€ 5.410	€ 6.680
<b>Beneteau Oceanis 46.1 "Emma"</b> (Bowthruster, battened mainsail, water maker 200 lt/h, solar panel)	2021	5	10+2	3	€ 2.850	€ 3.500	€ 4.100	€ 4.590	€ 5.410	€ 6.680
<b>Hanse 458 "Bea"</b> (Bowthruster, battened mainsail, water maker 200 lt/h, solar panel )	2020	4	8+2	3	€ 2.850	€ 3.450	€ 4.000	€ 4.440	€ 5.100	€ 6.100

<b>Jeanneau Sun Odyssey 479 "Azzurra"</b> (Bowthruster,battened mainsail , solar panel)	2017	4	8+2	4	€ 2.800	€ 3.400	€ 3.900	€ 4.390	€ 4.840	€ 5.780
<b>Dufour 460 GL "Asia"</b> (Jet thruster bow, 100% battened mainsail, heater, solar panel)	2016	4	8+2	4	€ 2.800	€ 3.400	€ 3.900	€ 4.390	€ 4.840	€ 5.780
<b>Jeanneau Sun Odyssey 469 "Idra"</b> (Bowthruster,furling mainsail, solar Panel )	2015	4	8+2	4	€ 2.750	€ 3.300	€ 3.850	€ 4.230	€ 4.680	€ 5.460
<b>Beneteau Oceanis 45 "Gaia"</b> (Bowthruster,battened mainsail, solar panel )	2017	4	8+2	2	€ 2.350	€ 3.000	€ 3.800	€ 4.130	€ 4.580	€ 5.190
<b>Hanse 415 "Talía"</b> (Bowthruster, 100% battened m., ForwardScan, solar panel )™	2017	3	6+2	2	€ 2.120	€ 2.450	€ 2.850	€ 3.210	€ 3.590	€ 4.560

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## General conditions

## Tuscany – Marina di Scarlino

Payments:	30% upon booking , 70% one month before boarding (we can take other agreement in special case) - all payments by credit card will be charged with an additional 2,5%	<p><b>INCLUDED IN PRICES:</b></p> <ul style="list-style-type: none"> <li>- Tender High pressure inflatable keel for monohull</li> <li>- Tender VTR keel for catamaran</li> <li>- Tax and full insurance</li> <li>- First and Last night mooring</li> <li>- Only first night mooring fee is included if charter duration is less than one week</li> </ul> <p><b>EXTRA ON REQUEST</b></p> <ul style="list-style-type: none"> <li>- Outboard catamaran: € 150/week</li> <li>- Outboard monohull: € 100/week (€ 50,00 additional week)</li> <li>- Towels set: € 10,00 per person</li> <li>- Bed linen extra: € 10,00 per person</li> <li>- Installed Safety Net: € 150,00</li> <li>- Not installed Safety Net: free</li> <li>- Transfer: quotation on request</li> <li>- Hostess: on request</li> </ul> <p>If available:</p> <ul style="list-style-type: none"> <li>- Gennaker with sock: € 180,00/week</li> <li>- WI Fi: € 30/week</li> <li>- Sup 110€</li> </ul>
Compulsory Extra	CHARTER PACK SERVICE Final cleaning - Gas bottle - Bed-linen 1 set/person 3 cabins € 170/CHARTER 4 cabins € 200/CHARTER 5 and 6 cabins € 250/CHARTER Catamaran € 250/CHARTER (to be paid upon booking)	
Short rentals:	2 days 50%; 3 days 55%; 4 days 70%; 5 days 80%; 6 days 90%. (+ final cleaning) Weekly reservations have priority.	
Deposit:	To be paid upon boarding by credit card (Visa and Mastercard) or italian cheque Euro 1.800 more than 37 foot – Euro 2.000 Bavaria 45Cr., Oceanis 45- Euro 2.500 Hanse 458, Dufour 460, Sun Odyssey 469, Sun Odyssey 479, Oceanis 48, Oceanis 50, Bavaria 49, Bavaria 50, Sun Odyssey 519, Dufour 520 GL, Oceanis 46.1, Dufour 470 - Euro 3.000 Oceanis 51.1, Dufour 530 - Euro 3500 Bali 4.1	
Deposit reduction	- for 1500€ deposit: € 220,00 not refundable reduce deposit to € 400,00 - for 1800€ and 2000€ deposit: € 240,00 not refundable reduce deposit to € 400,00 - for 2500€ deposit: € 270 reduce deposit to € 500,00 - for 3.000€ deposit: € 300,00 not refundable reduce deposit to € 750,00 - for 3.500€ deposit: € 350,00 not refundable reduce deposit to € 800,00	
Discount:	<b>SPECIAL:</b> Early booking: before 31/12/2020 --> 10% before 31/01/2021 --> 5% On second week 5%; On third week 10% Boat show 5% Repeater 5% Max discount 15%	
Check-in Check-out:	Check-in Saturday at 17,00 - return to base Friday within 18,00 - Check-out Saturday within 09,00	<p><b>Extras and deposit reduction are payable upon booking.</b></p> <p>Deposit is payable at the Base with credit card (Visa, Mastercard).</p>
ONE WAY	One-way is possible from Cannigione to Scarlino or from Scarlino to Cannigione. In mid and high season client will have to check-in one day later or one day before, in order to have the boat in one location and leave it in the other one. Expense will be 200€. Only one day will be lost by client.	