

## Pricelist 2021

Fleet: Nieuwpoort and Zeebrugge: 14 yachts

All yachts can be chartered in both bases.

Yachts	name	Year	Cab	Pax	Deposit	WC Shower	01.01.2020 24.04.2020	25.04.2020 11.10.2020	12.10.2020 31.12.2020	
Sun Fast 3200 - 2 cab	Punch	2011	2	6	2000	1	1.555	1.755	1.555	
Sun Odyssey 349 - 3 cab	Negroni	2014	3	7	1700	1	1.565	1.880	1.565	
Sun Odyssey 36i - 3 cab	Pinakolada 1	2011	3	8	1700	1	1.565	1.880	1.565	
Sun Odyssey 36i - 3 cab	Pinakolada 2	2011	3	8	1600	1	1.565	1.880	1.565	
Sun Odyssey 379 - 3 cab	Kir Royal	2015	3	8	2000	1	1.745	2.200	1.745	
Sun Odyssey 389 - 3 cab	Dakiri	2016	3	8	2000	1	1.815	2.310	1.815	
Sun Odyssey 389 - 3 cab	Dakiri 2	2018	3	8	2000	1	1.975	2.520	1.975	
Sun Odyssey 389 - 3 cab	Dakiri 3	2020	3	8	2000	1	2.025	2.625	2.025	
Sun Odyssey 389 - 3 cab	Dakiri 4	2021	3	8	2000	1	2.125	2.755	2.125	
Sun Odyssey 439 - 4 cab	Timaria	2013	4	10	2200	2	2.320	2.930	2.320	
Sun Odyssey 439 - 4 cab	Timaria 2	2015	4	10	2200	2	2.465	3.100	2.465	
Sun Odyssey 449 - 4 cab	Timaria 3	2016	4	10	2200	2	2.600	3.245	2.600	
Sun Odyssey 449 - 4 cab	Timaria 4	2019	4	10	2200	2	2.760	3.465	2.760	
Sun Odyssey 509 - 5 cab	Oceanlord	2015	5	12	3000	3	3.370	4.380	3.370	
Discounts		Rate (in %)					discount is calculated progressive			

Repeat client		5 % of the week price	
2 weeks		5 % discount on total charter price	
3 weeks		10 % discount on total charter price	
early booking discount		10%	10%
early booking discount		5%	5%
early booking discount not applicable in periods with holiday weekends			
maximum discount		15%	

Charters less than 7 days:

mid-week = 5 days = monday 09.00-friday 16.00 = 70% week price

weekend = 2 day = saturday 09.00-sunday 16.00 = 55% week price

long weekend 3 days = friday 09.00-sunday 16.00 = 70% week price

long weekend 3 days = saturday 09.00-monday 16.00 = 70% week price

long weekend 4 days = thursday 09.00-monday 16.00 = 85% weekprice

long weekend 4 days = friday 09.00-tuesday 16.00 = 85% weekprice

long weekend 5 days = 95% weekprice

6 days = week price

Charter more than a week, but less than 2 weeks, for instance 10 days:

1 week + number of days (3 days) as calculated above.

**Important remark 1**

We never cut a weekend in 2 pieces.

A chartercontract will never start on Saturday evening or Sunday morning

A chartercontract will never end on Saturday morning or Saturday evening or Sunday morning

**Important remark 2**

Normal start of charter is 09.00

As a free extra service we give the opportunity to embark the evening before.

Normal end of charter is 15.00 when client does the endcleaning himself

Normal end of charter is 13.00 when client pays the endcleaning to do it by us

***In case for weekend charters, we can agree on exceptions***

Example: when a client charters a boat for a week, for instance starting from saturday 06 july 20xx:

The charter starts from saturday 06-07-20xx - 09.00 hrs and ends friday 12-07-20xx - 15.00 hrs, when he does the clrning himself.

The embarkation is (if clients want it) on friday 05-07-2019 - any time in evening and debarkation is friday 12-07-2019 - 15.00 hrs.

**This is different compared to the Mediterranean**

**Important remark 3**

As a free gift to the client: they may embark (not leaving the harbour) the evening before (time at their convenience)