

SailingEurope Charter Pricelist 2020

All prices are in EUR per week.

Boat name	Boat type	Year of built	Cabins / berths	21.03.-25.04. 03.10.-31.10.	25.04.-16.05.	16.05.-23.05. 19.09.-03.10.	23.05.-30.05.	30.05.-13.06. 12.09.-19.09.	13.06.-20.06. 22.08.-12.09.	20.06.-04.07. 15.08.-22.08.	04.07.-15.08.
Samogon	Lagoon 450 F	2019	4/ 8+2+1	2700	4000	5200	5800	6700	8300	9300	10500
Madagascar	Lagoon 450	2012/sails 2019	4/8+2+1	2200	3200	3600	4800	5900	6500	7700	8500
Galapagos	Lagoon 42	2017	4/8+2+1	2200	2900	3900	5000	5600	6600	7300	8400
Greenland	Lagoon 400	2012/sails 2019	4/8+2+2	1900	1900	2990	3400	4200	5300	5600	6400
Mississippi	Oceanis 50 Family	2012/sails 2019	5/10+2	1800	2100	2700	3200	3800	4500	4900	5100
Ganges	Oceanis 50 Family	2012/sails 2019	5/10+2	1800	2100	2700	3200	3800	4300	4900	5100
Orinoco	Beneteau Cyclades 50.5	2007/sails 2017	5/10+2	1600	1700	2400	2600	2900	3600	4000	4500
Odessa	Sun Odyssey 449	2018	4/8+2	1600	1900	2500	2700	3000	3500	3800	4300
Port Royal	Sun Odyssey 449	2018	4/8+2	1600	1900	2500	2700	3000	3500	3800	4300
Tortuga	Sun Odyssey 449	2018	4/8+2	1600	1900	2500	2700	3000	3500	3800	4300
Himalaya	Beneteau Cyclades 43.4	2007/sails 2017	4/8+2	1200	1400	1700	1800	2100	2350	2700	3100
Niagara	Beneteau Cyclades 43.4	2007/sails 2016	4/8+2	1200	1400	1700	1800	2100	2350	2700	3100
Tigris	Beneteau Cyclades 43.4	2007/sails 2017	4/8+2	1200	1400	1700	1800	2100	2350	2700	3100
Goa	Beneteau Oceanis 41.1	2019	3/6+2	1350	1600	2100	2200	2700	3100	3200	3500
Pharos	Beneteau Cyclades 39.3	2007/sails 2016	3/6+2	900	1000	1200	1400	1600	1850	2100	2400
Sahara	Beneteau Cyclades 39.3	2007/sails 2016	3/6+2	900	1000	1200	1400	1600	1850	2100	2400
Patagonia	Beneteau Cyclades 39.3	2007/sails 2017	3/6+2	900	1000	1200	1400	1600	1850	2100	2400
Alaska	Beneteau Cyclades 39.3	2007/sails 2017	3/6+2	900	1000	1200	1400	1600	1850	2100	2400
Siberia	Sun Odyssey 349	2015	3/6+2	900	1000	1200	1500	1700	1900	2200	2300
Pannonia	Sun Odyssey 349	2015	3/6+2	900	1000	1200	1500	1700	1900	2200	2300

We are dedicated to provide high quality of service to our clients. Insurance by: Generali. Prices include VAT for accommodation on the yacht. However, should the relevant VAT rate be increased by law prior to beginning of charter, the Client shall be charged the VAT difference.

Main base: Rogac (Split)

Alternative bases: Dubrovnik and Kaštela

(Bookings at alternative bases are subject to Boat Transfer fee according to the table below + daily berth in alternative base)

Charter Pack / Boat transfer fee / One-way fee

Boat model	Charter pack*	One-way fee**
Lagoon 450 F	230	900
Lagoon 450	230	900
Lagoon 42	230	800
Lagoon 400	220	700
Oceanis 50 Family	190	500
Beneteau Cyclades 50.5	190	500
Sun Odyssey 449	180	380
Beneteau Cyclades 43.4	180	380
Beneteau Oceanis 41.1	150	350
Beneteau Cyclades 39.3	150	350
Sun Odyssey 349	150	350

*Charter Pack includes: Final cleaning, Wi-Fi (50 GB), parking in Marina Rogac, bed linen, the basic package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a dishwashing liquid, kitchen sponge, kitchen cloths, a gas bottle for the kitchen).

**daily berths at alternative bases are paid extra

Included in the price:

VHF, GPS with plotter, dinghy, bimini top, spray hood, hot water, kitchen utensils, etc.

Extras (on request):

- Skipper:** 150 EUR per day + food
- Hostess:** 120 EUR per day + food
- Cook:** 150 EUR per day + food
- Outboard engine:** 80 EUR per week
- Safety net:** 60 EUR per booking
- Genmaker:** 150 EUR per week (refundable deposit: 300 EUR)
- SUP - Stand up Paddle:** 100 EUR per week
- Kayak:** 100 EUR per week
- Snorkeling:** 10 EUR per week (all catamarans are equipped with 4 sets for free)
- Fee for pets:** 80 EUR per pet per booking
- Extra towels set:** 5 EUR per person per week
- Extra cleaning:** offer and price on request
- Earlier check-in / from 1 pm (on request):**
 - sailboats 35'-45' = 120 EUR
 - sailboats 50' + and catamarans = 180 EUR
- Comfort package** (charter pack + outboard engine + transfer to Rogac + welcome package)
- Speedboat transfer (1-4 persons):** 170 EUR one-way
- Speedboat transfer (5-11 persons):** 200 EUR one-way
- Speedboat transfer (1-12 persons, hardtop):** 290 EUR one-way
- Permit for Italian waters (only for Sun Odyssey 449 Port Royal):** 150 EUR per booking

Payment conditions:

- 50% upon booking
- 50% 4 weeks prior to the charter

Standard Discounts**:

- 5% for 2 weeks charter
- 8% repeated client
- 20% early booking valid till 30 November 2018
- 15% early booking valid till 30 November 2018 - fleet 2019
- 15% early booking valid till 31 December 2018
- 10% early booking valid till 31 January 2019
- 10% 3 or more weeks charter
- Agency Discount upon agreement

Safety deposit and deposit waiver:

Boat Model	Original Safety Deposit (refundable)*	Deposit Waiver Fee (non-refundable)**	New Smaller Safety Deposit (refundable)**
Lagoon 450 F	3,500 €	300 €	400 €
Lagoon 450	3,500 €	300 €	400 €
Lagoon 42	3,000 €	300 €	400 €
Lagoon 400	2,700 €	270 €	300 €
Oceanis 50 Family	2,500 €	250 €	300 €
Beneteau Cyclades 50.5	2,500 €	250 €	300 €
Sun Odyssey 449	1,500 €	170 €	200 €
Beneteau Cyclades 43.4	1,500 €	170 €	200 €
Beneteau Oceanis 41.1	1,500 €	170 €	200 €
Beneteau Cyclades 39.3	1,500 €	170 €	200 €
Sun Odyssey 349	1,500 €	170 €	200 €

Check in: Saturday, 17:00h

Check out: Saturday 08:00h

(Obligatory return to the marina is on Friday until 18:00)

For one-way check out Friday 19:00

** The above stated discounts are valid at the time of forming the yearly pricelist. Actual discounts and promotions can vary during the course of the year.

IMPORTANT NOTICE: Any price from this Pricelist can be subject to individual discounts approved by SailingEurope Charter in each particular case, depending on booking situation and other relevant business circumstances at the given moment.

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