

YACHTS 2021	deposit €	length m	berth cab.	layout <i>follow the link to visit the boat web page</i>	€ VAT 10% included	01/01 02/04	03/04 16/04	17/04 12/05	13/05 16/05 Ascension	17/05 21/05	22/05 24/05 Whitsun	25/05 25/06	26/06 09/07	10/07 23/07	24/07 15/08	16/08 27/08	28/08 03/10	04/10 29/10	30/10 01/11 All Saints 11/11 14/11	02/11 10/11 15/11 01/04
Gib Sea 92 1986	3000	9.20	6 2 cab		WE week 2 weeks	305 436 785	411 587 1056	527 753 1355	4d : 1222 9d : 1422 12d : 2122	580 828	3d : 1029 8d : 1128	580 828	713 1018	713 1018	756 1080	605 864	472 674	354 505	407 581	305 436
First 345 1983	3500	10.55	8 3 cab		WE week 2 weeks	496 709 1276	596 851 1532	715 1021 1838	4d : 1629 9d : 1896 12d : 2893	772 1103	3d : 1370 8d : 1502	772 1103	911 1301	911 1301	993 1418	818 1169	674 963	522 745	600 857	496 709
First 36,7 2002	4300	11	8 3 cab		WE week 2 weeks	760 1085 1954	874 1248 2247	1005 1436 2584	4d : 2289 9d : 2664 12d : 3976	1085 1550	3d : 1925 8d : 2111	1085 1550	1248 1783	1248 1783	1335 1908	1100 1572	907 1295	779 1114	896 1281	760 1086
Gib Sea 116 <i>4 of them</i> 1985	3500	11.60	8 / 10 3 cab		WE week 2 weeks	531 758 1310	637 910 1750	764 1092 2187	4d : 1742 9d : 2028 12d : 3027	825 1179	3d : 1465 8d : 1607	825 1179	974 1391	974 1391	1062 1517	875 1250	721 1030	558 797	641 916	531 758
Dufour 410 2015	3500	12.35	8 3 cab		WE week 2 weeks	1189 1699 3057	1367 1953 3516	1572 2246 4043	4d : 3583 9d : 4169 12d : 6224	1698 2426	3d : 3014 8d : 3305	1698 2426	1953 2790	1953 2790	2090 2985	1722 2460	1419 2027	1220 1743	1403 2004	1189 1699
Bavaria 40 2012	3500	12.35	7 / 8 3 cab		WE week 2 weeks	1189 1699 3057	1367 1953 3516	1572 2246 4043	4d : 3583 9d : 4169 12d : 6224	1698 2426	3d : 3014 8d : 3305	1698 2426	1953 2790	1953 2790	2090 2985	1722 2460	1419 2027	1220 1743	1403 2004	1189 1699
Jumbo 40 <i>Class 40</i> 2006	10000	12.18	10 3 cab		WE week 2 weeks	1451 2073 3731	1611 2301 4141	1788 2554 4597	4d : 3960 9d : 4609 12d : 6880	1877 2681	3d : 3332 8d : 3653	1877 2681	1877 2681	1877 2681	1877 2681	1595 2279	1436 2051	1364 1949	1432 2046	1361 1944
Sun Odyssey 44i 2010	5000	13.75	10 / 12 4 cab		WE week 2 weeks	1298 1855 3338	1493 2133 3839	1717 2453 4415	4d : 3911 9d : 4553 12d : 6796	1854 2649	3d : 3291 8d : 3608	1854 2649	2132 3046	2132 3046	2282 3259	1880 2686	1549 2213	1332 1903	1532 2188	1298 1855
Varianta 44 2015	5000	14.15	10 4 cab		WE week 2 weeks	1189 1699 3057	1367 1953 3516	1572 2246 4043	4d : 3582 9d : 4169 12d : 6224	1698 2426	3d : 3014 8d : 3294	1698 2426	1953 2790	1953 2790	2090 2985	1722 2460	1419 2027	1220 1743	1403 2004	1189 1699
Océanis 48 2015	6000	14.15	13 5 cab		WE week 2 weeks	1795 2564 4615	2064 2948 5307	2373 3390 6103	4d : 5407 9d : 6293 12d : 9398	2563 3662	3d : 4549 8d : 4963	2563 3662	2948 4211	2948 4211	3154 4506	2599 3713	2141 3059	1841 2630	2117 3025	1795 2564

22.09.2020

Prices valid until 1st of December 2020

ASK FOR EXTRANET BROKER ACCESS

<https://agents.dreamyachtcharter.com/>

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	18/09 - 10/04	10/04 - 08/05	08/05 - 29/05	29/05 - 03/07	03/07 - 31/07	31/07 - 21/08	21/08 - 28/08	28/08 - 18/09	Security Deposit
Monohulls Premier											
Oceanis 38.1	3	6.8	1845	2235	2460	2235	2460	2785	2460	2235	3000
Monohulls Comfort											
RM 10.70	2	4.6	1.515	1.755	2.000	1.755	2.000	2.225	2.000	1.755	2.500
RM 9.70	2	4.6	1.270	1.460	1.710	1.460	1.710	1.870	1.710	1.460	2.000
Monohulls Economy											
Cyclades 43.4	4	8.10	2.070	2.525	2.815	2.525	2.815	3.235	2.815	2.525	3.500
Dufour 365 GL	3	6.8	1.530	1.765	2.005	1.765	2.005	2.230	2.005	1.765	2000
Oceanis 34	3	6.8	1.185	1.305	1.505	1.305	1.505	1.950	1.505	1.305	2.000
First 31.7	2	4.6	1.095	1.300	1.450	1.300	1.450	1.630	1.450	1.300	1.500
First 30	2	4.6	1.095	1.300	1.450	1.300	1.450	1.630	1.450	1.300	1.500
Sun Odyssey 29.2	2	4.6	1.095	1.300	1.450	1.300	1.450	1.630	1.450	1.300	1.500
Sun 2500	2	4	645	815	935	815	935	1.130	935	815	1.500
First 21.7 (no head)	1	2.4	490	580	670	580	670	760	670	580	1.500
Cleaning (mandatory): to be added to the above rates a per charter cleaning fee of											
Monohulls 20-29'	55 €	Monohulls 30-35'	85 €	Catamarans	195 €						
Monohulls 36-41'	115 €	Monohulls 42' and over	165 €								
(includes a bottle of disinfectant)											
Mandatory Handling Fees: 15,00 €											

In case of discrepancy between our booking system & price list, information online will prevail

AGE CATEGORIES (based for this price list on situation by 30 June 2021)

SuperPremier yachts: less than 12 months old since 1st charter date

Premier yachts: between 1 and 3 years old since 1st charter date

Comfort yachts: between 3 and 6 years old since 1st charter date

Economy yachts: more than 6 years since 1st charter date

The rates include :

Spinnaker (availability to check), dinghy and outboard engine (no engine for yachts under 34'), bedline-(in cabins only, not in saloon)

VHF, GPS, autopilot, security equipment including lifejackets with harnesses

The above rates apply for charters of 7 nights minimum (apart for day charter boats)

DYC may change rates during the season with announcement to be made by newsletter

In case any applicable VAT or sales tax is increased after the date of booking confirmation, the charterer shall pay the additional VAT or sales tax, regardless of the agreed price on booking time

Pricelist 2021 in EURO
Dream Yacht Charter
La Rochelle, Charentes, France
Port des Minimes

Short term cruises (not available in peak season, 25/07 - 15/08, on request only for other dates in July & August)

Including Saturday & Sunday	Prorata on the weekly rate
2 days / 1 night	50% of the weekly (7 nights) rate
3 days / 2 nights	60% of the weekly (7 nights) rate
4 days / 3nights	70% of the weekly (7 nights) rate
5 days / 4 nights	80% of the weekly (7 nights) rate
6 days / 5 nights	90% of the weekly (7 nights) rate
7 days / 6 nights	95% of the weekly (7 nights) rate

Mid Week (not available in high season, 25/07 - 15/08, on request only for other dates in July & August)

From Monday 14:00 to Friday 12:00 (noon)	65% of the weekly (7 nights) rate
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Embarkation / Disembarkation

Weekly charter:

1st day at 14:00
 Return last day at 17:00 for check out
 Last overnight included, disembarkation 08:00

Week-end & short term cruises:

1st day at 09:00
 Possible check in on Friday at 16:30
 Possible first overnight free of charge
 Return last day at 17:00 for check out and disembarkation

In peak season, 25/07 - 15/08, embarkation on Saturday, 14:00

Mandatory return to base on Friday at 17:00, disembarkation on Saturday at 08:00

Optional 1st overnight on board, for weekly charters (on request only, not available in July and August)

Monohulls 20-30'	100 €
Monohulls 31-35'	120 €
Monohulls 36-40'	140 €
Monohulls 41' and over & cats	160 €

DISCOUNT POLICY - discounts below are not cumulative with special offers

Long term discount	5% from 14 nights to 20 nights
Early booking discount	5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Boat show discount	5% for any charter booked on a boat show
Group discount	3% for at least 3 yachts booked 5% for at least 5 yachts booked

Maximum discount: 15% including long term discount

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Skipper	260 € per day	
Stand up paddle	20 € per day	120 € 1 week
	220 € 2 weeks	300 € 3 weeks
Additional deposit for paddleboards	100 €	

One-ways (on request)

La Trinité - Lorient	250 € per one-way
La Trinité - La Rochelle	600 € per one-way
La Rochelle - Lorient	700 € per one-way

Pricelist 2021 in EURO
Dream Yacht Charter
La Rochelle, Charentes, France
Port des Minimes

Security Insurance (Damage waiver) The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.
Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens, in order to cover the risk of a 2nd incident of damage within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, as soon as the security deposit is replenished.

Minimum charge: 100,00 € / maximum charge: 21 nights

Catamarans 43-49ft	50 € / night + a reduced refundable deposit of 750.-Euro at the base
Catamarans up to 42ft	40 € / night + a reduced refundable deposit of 600.-Euro at the base
Monohulls 48ft and over	40 € / night + a reduced refundable deposit of 600.-Euro at the base
Monohulls 42-47ft	35 € / night + a reduced refundable deposit of 500.-Euro at the base
Monohulls 31-41ft	30 € / night + a reduced refundable deposit of 500.-Euro at the base
Monohulls up to 30ft	25 € / night + a reduced refundable deposit of 400.-Euro at the base

Security Deposit To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only)
 If paid by credit card the client should contact his/her bank previously and let them know about the transaction.
 Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One-ways On request, please consult us

Race / Regatta conditions 15% surcharge on boat price for regattas

Race / Regatta Deposit A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments 30% of the charter fee to confirm booking
 Balance plus all booked options 45 days before embarkation

Cancellation fee

More than 59 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)
7 days and less before charter start	100% of charter fee (with options)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht (not applicable to ancillary equipment). If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	18/09 - 10/04	10/04 - 08/05	08/05 - 29/05	29/05 - 03/07	03/07 - 10/07	10/07 - 31/07	31/07 - 21/08	21/08 - 28/08	28/08 - 18/09	Security Deposit
Catamarans Comfort												
Gemini 35 Legacy	3	6.8	1.535	1.685	2.080	1.685	2.080	2.185	2.635	2.185	1.685	4.000
Catamarans Economy												
Lipari 41	4+2	8.12	1.930	2.290	2.915	2.290	2.915	3.060	3.450	3.060	2.290	4.000
Monohulls Premier												
Sun Odyssey 349	3	6	1.370	1.515	1.800	1.515	1.800	1.890	2.495	1.890	1.515	3.000
Monohulls Comfort												
Dufour 310 GL Lifting Keel	2	4/6	1.315	1.440	1.750	1.440	1.750	1.840	2.385	1.840	1.440	2.000
Mojito 888	2	4/6	1.185	1.295	1.450	1.295	1.450	1.525	2.055	1.525	1.295	1.500
Monohulls Economy												
Bavaria 47	4	8.10	1.895	2.350	2.565	2.350	2.565	2.695	3.255	2.695	2.350	3.500
Dufour 455	4	8.10	1.950	2.420	2.640	2.420	2.640	2.770	3.355	2.770	2.420	3.500
Dufour 410	3	6.8	1.520	1.690	1.985	1.690	1.985	2.085	2.635	2.085	1.690	2.500
Oceanis 41	3	6.8	1.380	1.535	1.805	1.535	1.805	1.895	2.395	1.895	1.535	2.500
Dufour 405 GL	3	6.8	1.310	1.450	1.680	1.450	1.680	1.765	2.245	1.765	1.450	2.500
Sun Odyssey 389 Lifting Keel	3	6.8	1.655	1.840	2.165	1.840	2.165	2.275	2.870	2.275	1.840	3.000
First 36.7	3	6.8	1.465	1.785	1.835	1.785	1.835	1.925	2.340	1.925	1.785	2.000
Dufour 34	3	6.8	1.185	1.305	1.505	1.305	1.505	1.580	2.050	1.580	1.305	2.000
Oceanis 343	3	6.8	1.185	1.305	1.505	1.305	1.505	1.580	2.050	1.580	1.305	2.000
Dufour 34 Ev	2	4.6	1.130	1.235	1.380	1.235	1.380	1.450	1.955	1.450	1.235	2.000
First 31.7	2	4/6	1.045	1.185	1.440	1.185	1.440	1.510	1.810	1.510	1.185	1.500
Oceanis 311	2	4/6	940	1.065	1.295	1.065	1.295	1.360	1.935	1.360	1.065	1.500
First 25 S	1	4.5	700	905	1.080	905	1.080	1.135	1.370	1.135	905	1.500
Cleaning (mandatory): to be added to the above rates a per charter cleaning fee of												
Monohulls 20-29'	55 €	Monohulls 30-35'	85 €	Catamarans	195 €							
Monohulls 36-41'	115 €	Monohulls 42' and over	165 €									
(includes a bottle of disinfectant)												
Mandatory Handling Fees: 15,00 €												

In case of discrepancy between our booking system & price list, information online will prevail

AGE CATEGORIES (based for this price list on situation by 30 June 2021)

SuperPremier yachts: less than 12 months old since 1st charter date

Premier yachts: between 1 and 3 years old since 1st charter date

Comfort yachts: between 3 and 6 years old since 1st charter date

Economy yachts: more than 6 years since 1st charter date

The rates include :

Spinnaker*, dinghy and outboard engine (no engine for yachts under 28'), Autopilot (except for Sun 2500), bedline (in cabins only, not in saloon)

Comfort pack: loch-speedo, echosounder, wind indicator, GPS, VHF, battery charger, 12V plug, radio-Stereo System

Lazy-jacks (except during races/regattas)

Security Pack:

automatic life jackets with harnesses, 2 lifelines, 2nd mooring

* Spinnaker subject to availability - Not available on Dufour 310, Dufour 360 & Gemini 30

The above rates apply for charters of 7 nights minimum

DYC may change rates during the season with announcement to be made by newsletter

In case any applicable VAT or sales tax is increased after the date of booking confirmation, the charterer shall pay the additional VAT or sales tax, regardless of the agreed price on booking time



Pricelist 2021 in EURO
Spi Bretagne member of Dream Yacht Charter
La Trinité-sur-Mer, Brittany, France

Short term cruises (not available in peak season, 25/07 - 15/08, on request only for other dates in July & August including Saturday & Sunday)

	Prorata on the weekly rate
2 days / 1 night	50% of the weekly (7 nights) rate
3 days / 2 nights	60% of the weekly (7 nights) rate
4 days / 3nights	70% of the weekly (7 nights) rate
5 days / 4 nights	80% of the weekly (7 nights) rate
6 days / 5 nights	90% of the weekly (7 nights) rate
7 days / 6 nights	95% of the weekly (7 nights) rate

Mid Week (not available in peak season, 25/07 - 15/08, on request only for other dates in July & August)
 From Monday 14:00 to Friday 12:00 (noon) 65% of the weekly (7 nights) rate

Embarkation / Disembarkation

Weekly charter:	Week-end & short term cruises:
1st day at 14:00	1st day at 09:00
Return last day at 17:00 for check out	Possible check in on Friday at 16:30
Last overnight included, disembarkation 08:00	Possible first overnight free of charge
	Return last day at 17:00 for check out and disembarkation

In high season, 25/07 - 15/08, embarkation on Saturday, 14:00
Mandatory return to base on Friday at 17:00, disembarkation on Saturday at 08:00

Optional 1st overnight on board, for weekly charters (on request only, not available in July and August)

Monohulls 20-30'	100 €
Monohulls 31-35'	120 €
Monohulls 36-40'	140 €
Monohulls 41' and over & cats	160 €

DISCOUNT POLICY - discounts below are not cumulative with special offer:

Long term discount	5% from 14 nights to 20 nights
Early booking discount	5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Boat show discount	5% for any charter booked on a boat show
Group discount	3% for at least 3 yachts booked
	5% for at least 5 yachts booked

Maximum discount: 15% including long term discount

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Skipper	260 € per day	
WiFi router:	60 € per week	incl. 3GB data extra data with extra charge (to be dealt on base,
Stand up paddle	20 € per day	120 € 1 week
	220 € 2 weeks	300 € 3 weeks
Additional deposit for SUP	20 €	

One-ways (on request)

La Trinité - Lorient	250 € per one-way	Transfer Lorient - La Trinité 1-8 pax	180 € (minivan)
La Trinité - La Rochelle	600 € per one-way		
La Rochelle - Lorient	700 € per one-way		



Pricelist 2021 in EURO
Spi Bretagne member of Dream Yacht Charter
La Trinité-sur-Mer, Brittany, France

Security Insurance (Damage waiver), The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.
Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens, in order to cover the risk of a 2nd incident of damage within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, as soon as the security deposit is replenished.

Minimum charge: 100,00€ / maximum charge: 21 nights

Catamarans 43-49ft	50 € / night + a reduced refundable deposit of 750.-Euro at the base
Catamarans up to 42ft	40 € / night + a reduced refundable deposit of 600.-Euro at the base
Monohulls 48ft and over	40 € / night + a reduced refundable deposit of 600.-Euro at the base
Monohulls 42-47ft	35 € / night + a reduced refundable deposit of 500.-Euro at the base
Monohulls 31-41ft	30 € / night + a reduced refundable deposit of 500.-Euro at the base
Monohulls up to 30ft	25 € / night + a reduced refundable deposit of 400.-Euro at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only)
 If paid by credit card the client should contact his/her bank previously and let them know about the transaction.
 Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance

Race / Regatta conditions

Boats with a * on Sedna planning next to their name can not be offered for any regatta.

Only the 2 x First 31.7 can be prepared in regatta conditions:

- surcharge of 20% on charter price
- option regatta sails: 200 €
- double security deposit & damage waiver not possible

Tour de Belle Ile, you can offer:

the 2 x First 31.7: regatta conditions as mentioned above

all the other boats (without *): classic charter conditions, no regatta surcharge, no discount (except boat show and repeat charter discount),

doubled security deposit & no damage waiver

Armen race and Spi Ouest France: on request only, except for the 2 x First 31.7

Race / Regatta Deposit

A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments

30% of the charter fee to confirm booking
 Balance plus all booked options 45 days before embarkation

Cancellation fee

More than 59 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)
7 days and less before charter start	100% of charter fee (with options)

Dream Yacht Charter guarantee All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht (not applicable to ancillary equipment). If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base

2021 prices (in € VAT included for one week rental without option and compulsory packages)

Boat name	Boat type	Base (period)	01/01	02/01	06/02	27/02	03/04	24/04	03/07	28/08	16/10	30/10	18/12
			- 02/01	- 06/02	- 27/02	- 03/04	- 24/04	- 03/07	- 28/08	- 16/10	- 30/10	- 18/12	- 31/12
Ria Éa	POGO 30	Bormes-les-Mimosas (May-November) / Le Marin (December - April)	2350	1850	2050	1850	1650	1850	2350	1850	1600	1850	2350
Ma 'Auva	POGO 30	La Rochelle (all year long)	1350	1350	1350	1350	1550	1750	2050	1650	1350	1350	1350
Aminata	POGO 36	Bormes-les-Mimosas (May-November) / Le Marin (December - April)	3200	2800	2950	2600	2600	2600	3100	2600	2600	2600	3200
Lullaby	POGO 36	La Rochelle (all year long)	1850	1850	1850	1850	2250	2400	2950	2400	2250	1850	1850
Luna Rosa	POGO 1250	La Rochelle (May-November) / Le Marin (December - April)	4200	3800	3950	3800	3600	3600	3950	3600	3600	3800	4200
Purple Rain	POGO 1250	Olbia & Bormes (May-November) / Le Marin (December - April)	4200	3800	3950	3800	3800	3800	4200	3800	3800	3800	4200
Caribbean Dandy	RM 1180	Bormes-les-Mimosas (May-November) / Le Marin (December - April)	3950	3600	3800	3600	3600	3600	3800	3600	3600	3600	3950
Castor	TS 42	Dahouet - La Trinité sur Mer - La Rochelle (May-November) / Le Marin (December - April)	5500	4200	4400	4200	4200	3900	4200	3900	3900	3900	5500

Type of yacht	Built	N° of cabins	N° of berths	Lenght	Draft	17/07 - 20/08	10/04 - 16/07 21/08 - 10/09	01/01 - 09/04 11/09 - 31/12	Security deposit
MONOHULLS									
SOLARIS 50	2018	3	7	15,4	2,6	5 500 €	3 950 €	3 300 €	8 000 €
RM 13.70 biquille	2019	3	8	14,74	1,95	3 980 €	3 250 €	2 630 €	5 500 €
X-46	2006	4	10	14,01	2,4	3 750 €	2 950 €	2 390 €	5 500 €
ITALIA YACHTS 13.98	2013	4	10	14,4	2	3 750 €	2 950 €	2 390 €	5 500 €
RM 12.70 biquille	2016	4	10	13,18	1,9	3 750 €	2 950 €	2 390 €	5 500 €
3x OVNI 395 DI	2009/16	3	8	12,68	0,6/2,1	3 250 €	2 680 €	2 090 €	4 000 €
2x POGO 36 QR	2018/21	3	8	10,86	1,1/2,8	3 250 €	2 680 €	2 090 €	4 000 €
RM 11.80 biquille	2019	3	8	11,8	1,95	3 250 €	2 680 €	2 090 €	4 000 €
OVNI 365	2010	3	8	11,94	0,8/2,35	2 720 €	2 070 €	1 700 €	3 500 €
DUFOUR 365	2008	3	8	10,8	1,9	2 720 €	2 070 €	1 700 €	3 500 €
2x RM 10.70 biquille	2018/19	2 + 1	8	10,69	1,68	2 720 €	2 070 €	1 700 €	3 500 €
RM 9,70 PERF	2017	2	6	9,65	1,9	2 340 €	1 750 €	1 450 €	3 500 €
RM 9.70 Biquille	2019	2	6	9,65	1,65	2 340 €	1 750 €	1 450 €	3 500 €
2x POGO 30 QR	2014/20	2	6	9,14	1,05/2,5	2 340 €	1 750 €	1 450 €	3 500 €
OFCET 32 SC	2017	2	6	9,63	1,8	2 340 €	1 750 €	1 450 €	3 500 €
SUN ODYSSEY 349	2016	3	8	10,34	2	2 340 €	1 750 €	1 450 €	3 500 €
SUN ODYSSEY 33 i DL	2014	2	6	9,96	0,8/2	1 690 €	1 350 €	1 090 €	2 500 €
FIRST 31.7	2008	2	6	9,85	1,9	1 690 €	1 350 €	1 090 €	2 500 €
2 RM 8.90 biquille	2014/16	2	6	8,9	1,55	1 690 €	1 350 €	1 090 €	2 500 €
J80	2001	1	4	8,5	1,5	1 280 €	980 €	790 €	2 500 €
FIRST 25 QR	2015	1	4	7,5	0,85/1,85	1 280 €	980 €	790 €	2 500 €

Type of yacht	Built	No of cabins	No of berths	Lenght	Draft	17/07 - 20/08	10/04 - 16/07 21/08 - 10/09	01/01 - 09/04 11/09 - 31/12	Security deposit
CATAMARANS									
OUTREMER 55	2008	4+2	11	16,3	0,8/2,5	4 400 €	3 950 €	3 300 €	6 000 €
LAGOON 40	2018	3+1	9	11,74	1,3	3 500 €	3 150 €	2 380 €	5 000 €
LAGOON 380	2017	4+2	10	11,55	1,15	3 350 €	2 960 €	2 250 €	4 000 €

Remises /Special discounts :

5% Early Booking jusqu'au /until 31/01/2021

5% Boat Show

5% Fidélité / Repeater

10% Location 2 semaines/ 2 weeks charter

Remise maximale accordée / maximal discount : 10%

Prix pour moins d'une semaine/ Prices for less than one week :

6 jours/ 6 days : 95% du prix de la semaine/ of the week's price

5 jours / 5 days : 90% du prix de la semaine/ of the week's price

4 jours / 4days : 80% du prix de la semaine/ of the week's price

3 jours / 3 days : 70% du prix de la semaine/ of the week's price

2 jours / 2 days : 60% du prix de la semaine/ of the week's price

(Juillet et Août : location de 7 jours obligatoire)

(July & August : charter of 7 days)

EQUIPMENT LIST FLEET 2021

Base : LA TRINITE SUR MER, South Brittany, France

Tel : 00 33 2 97 78 10 33

Email : contact@alternative-sailing.com

www.alternative-sailing.com

	Year	Cabins	Berths	Toilets	Length	Beam	Draft	Engine	Water (liters)	Fuel (liters)	Lazy jacks	Lazy bag	Furling genoa	Spinnaker	Dinghy	Autopilot	Electrical windlass	Sprayhood	Steering wheel/tiller	Davids	GPS Chartplotter	Heating	Fridge (Electric or Standard)	Hot water	Shower	12V plug	Bow Thruster	Solar pannels	Bimini	
MONOHULLS																														
SOLARIS 50	2018	3+1	7	2	15,40	4,55	2,6	75	500	350	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X	X			
RM 1370 - 2 keels	2019	3	8	2	14,74	4,50	1,95	75	600	350	X	X	X	A	X	X	E	X	W	X	X	X	E	X	X	X	X	X	X	
X-46	2006	4	10	2	14,01	4,15	2,4	55	380	200	X	X	X	S/A	X	X	E	X	W		X	X	E	X	X	X				
ITALIA YACHTS 13.98	2013	4	10	2	14,40	4,30	2	75	480	240	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X	X			
RM 12.70 - 2 keels	2016	4	10	1	13,18	4,35	1,9	40	2*240	150	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X	X	X		
OVNI 395 DI	2016	3	8	1	12,68	4,10	0,60/2,10	55	430	250	X	X	X	A	X	X	E	X	W	X	X	X	E	X	X	X	X	X	X	
OVNI 395 DI	2015	3	8	1	12,68	4,10	0,60/2,10	55	430	250	X	X	X	A	X	X	E	X	W	X	X	X	E	X	X	X		X	X	
OVNI 395 DI	2009	3	8	1	12,68	4,10	0,60/2,10	55	430	250	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X			X	
POGO 36 QR	2018	3	8	1	10,86	4,00	1,10/2,80	30	200	100	X	X	X	A	X	X	E		T		X		E	X	X	X				
POGO 36 QR	2021	3	8	1	10,86	4,00	1,10/2,80	30	200	100	X	X	X	A	X	X	E		T		X		E	X	X	X				
RM 11,80 2 Keels	2019	3	8		11,80	4,37	1,8	50	300	105	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X	X			
OVNI 365 DI	2010	3	8	1	11,94	3,90	0,80/2,35	40	320	180	X	X	X	A	X	X	E	X	W	X	X	X	E	X	X	X		X		
DUFOR 365	2008	3	8	1	10,80	3,65	1,9	40	265	90	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X				
RM 10.70 2 Keels	2019	2+1	8	1	10,69	4,00	1,68	30	200	80	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X		X		
RM 10.70 2 Keels	2018	2+1	6/8	1	10,69	4,00	1,68	30	200	80	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X		X		
SUN ODYSSEY 349	2016	3	8	1	10,34	3,44	2	21	206	130	X	X	X	A	X	X	E	X	W		X		E	X	X	X				

	Year	Cabins	Berths	Toilets	Length	Beam	Draft	Engine	Water (liters)	Fuel (liters)	Lazy jacks	Lazy bag	Furling genoa	Spinnaker	Dinghy	Autopilot	Electrical windlass	Sprayhood	Steering wheel/tiller	Davids	GPS Chartplotter	Heating	Fridge (Electric or Standard)	Hot water	Shower	12V plug	Bow Thruster	Solar pannels	Bimini	
MONOHULLS																														
RM 9,70 2 keels	2019	2	6	1	9,65	3,70	1,65	20	140	65	X	X	X	A	X	X	E	X	T		X	X	E	X	X	X				
RM 9,70 Perf	2017	2	6	1	9,65	3,70	1,90	20	140	65	X	X	X	A	X	X	E	X	T		X	X	E	X	X	X				
POGO 30 QR	2020	2	6	1	9,14	3,70	1,05/2,50	19	80	30	X	X	X	A	X	X	E		T		X		Glac.El	X	X					
POGO 30 QR	2014	2	6	1	9,14	3,70	1,05/2,50	19	80	30	X	X	X	A	X	X	E		T		X		Glac.El							
OFCET 32 SC	2017	2	6	1	9,80	3,36	1,95	20	90	40	X	X	X	A	X	X	E	X	T		X		E	X	X	X				
SUN ODYSSEY 33 i DL	2014	2	6	1	9,96	3,34	0,8/2	21	160	140	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X				
SUN FAST 3200	2016	2	6	1	10,10	3,48	1,90	15	80	75				S	X	X			T		X		Glac			X				
FIRST 31.7	2008	2	6	1	9,85	3,23	1,90	21	170	30	X		X	S	X	X			T		X		E	X	X	X				
RM 8.90	2016	2	6	1	8,90	3,42	1,55	19	80	30	X	X	X	A	X	X	E	X	T		X	X	E	X	X	X				
RM 8.90	2014	2	6	1	8,90	3,42	1,55	19	80	30	X	X	X	A	X	X	E		T		X		E	X	X	X				
FIRST 25	2015	1	4	1	7,50	2,76	0,85/1,85	11					X	X					T		X					X				
CATAMARANS																														
OUTREMER 55	2008	4+2	11	2	16,30	7,80	0,8/2,4	2x54	440	440	X	X	X		X	X	E	X	W	X	X		E	X	X	X		X	X	
LAGOON 40	2018	3+1	9	2	11,74	6,75	1,30		300	400	X	X	X		X	X	E	X	W	X	X	X	E	X	X	X		X	X	
LAGOON 380	2017	4+2	10	2	11,55	6,53	1,15	2x30	550	200	X	X	X	G	X	X	E	X	W	X	X	X	E	X	X	X			X	

Type of yacht	Built	N° of cabins	N° of berths	Lenght	Draft	17/07 - 20/08	10/04 - 16/07 21/08 - 10/09	01/01 - 09/04 11/09 - 31/12	Security deposit
MONOHULLS									
OCEANIS 50	2010	3	8	15,1	2,1	3 750 €	2 950 €	2 390 €	5 500 €
OVNI 395 DI	2006	3	8	12,68	0,6/2,1	3 250 €	2 680 €	2 090 €	4 000 €
RM 11,80	2021	3	8	11,8	1,95	3 250 €	2 680 €	2 090 €	4 000 €
RM 9.70 biquille	2018	2	6	9,65	1,65	2 340 €	1 750 €	1 450 €	3 500 €
HANSE 320	2008	2	6	9,63	1,8	1 690 €	1 350 €	1 090 €	2 500 €
GRAND SURPRISE	2007	1	4	9,54	2,05	1 690 €	1 350 €	1 090 €	3 650 €
RM 8.90 biquille	2019	2	6	8,9	1,55	1 690 €	1 350 €	1 090 €	2 500 €
FIRST 211	2007	1	4	6,25	0,60/1,80	890 €	680 €	580 €	1 500 €

Remises /Special discounts :

5% Early Booking jusqu'au /until 31/01/2021

5% Boat Show

5% Fidélité / Repeater

10% Location 2 semaines/ 2 weeks charter

Remise maximale accordée / maximal discount : 10%

Prix pour moins d'une semaine/ Prices for less than one week :

6 jours/ 6 days : 95% du prix de la semaine/ of the week's price

5 jours / 5 days : 90% du prix de la semaine/ of the week's price

4 jours / 4days : 80% du prix de la semaine/ of the week's price

3 jours / 3 days : 70% du prix de la semaine/ of the week's price

2 jours / 2 days : 60% du prix de la semaine/ of the week's price

(Juillet et Août : location de 7 jours obligatoire)

(July & August : charter of 7 days)

EQUIPMENT LIST FLEET 2021

Base : QUIBERON, South Brittany, France

Tel : 00 33 2 97 78 10 33

Email : contact@alternative-sailing.com

Website : www.alternative-sailing.com

	Year	Cabins	Berths	Toilets	Length	Beam	Draft	Engine	Water (liters)	Fuel (liters)	Lazy jacks	Lazy bag	Furling genoa	Spinnaker	Dinghy	Autopilot	Electrical windlass	Sprayhood	Steering wheel/tiler	Davids	GPS Chartplotter	Heating	Fridge (Electric or Standard)	Hot water	Shower	12V plug	Bow Thruster	Solar pannels	Bimini		
MONOHULLS																															
OCEANIS 50	2010	3	8	2	15,10	4,82	2,1	110	565	235	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X	X			X	
OVNI 395 DI	2006	3	8	2	12,68	4,10	0,6/2,1	55	430	250	X	X	X	A	X	X	E	X	W	X	X	X	E	X	X	X				X	
RM 11,80 2 keels	2021	3	8	1	11,80	4,37	1,95	50	300	105	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X	X				
RM 9,70 2 keels	2018	2	6	1	9,65	3,70	1,65	20	140	65	X	X	X	A	X	X	E	X	W		X	X	E	X	X	X					
HANSE 320	2008	2	6	1	9,63	3,30	1,80	20	240	120	X	X	X	A	X	X	E	X	W		X		E	X	X	X					
GRAND SURPRISE	2007	1	6	0	9,54	2,95	2,05	14	30	30				S					T		X					X					
RM 8.90 2 keels	2019	2	6	1	8,90	3,42	1,55	19	80	30	X	X	X	A	X	X	E	X	T		X	X	E	X	X	X					
FIRST 211	2007	1	4	0	6,25	2,48	0,60/1,80	6	30	20		X	X	S	X				T												

Pricelist 2021

Fleet: Nieuwpoort and Zeebrugge: 14 yachts

All yachts can be chartered in both bases.

Yachts	name	Year	Cab	Pax	Deposit	WC Shower	01.01.2020 24.04.2020	25.04.2020 11.10.2020	12.10.2020 31.12.2020	
Sun Fast 3200 - 2 cab	Punch	2011	2	6	2000	1	1.555	1.755	1.555	
Sun Odyssey 349 - 3 cab	Negroni	2014	3	7	1700	1	1.565	1.880	1.565	
Sun Odyssey 36i - 3 cab	Pinakolada 1	2011	3	8	1700	1	1.565	1.880	1.565	
Sun Odyssey 36i - 3 cab	Pinakolada 2	2011	3	8	1600	1	1.565	1.880	1.565	
Sun Odyssey 379 - 3 cab	Kir Royal	2015	3	8	2000	1	1.745	2.200	1.745	
Sun Odyssey 389 - 3 cab	Dakiri	2016	3	8	2000	1	1.815	2.310	1.815	
Sun Odyssey 389 - 3 cab	Dakiri 2	2018	3	8	2000	1	1.975	2.520	1.975	
Sun Odyssey 389 - 3 cab	Dakiri 3	2020	3	8	2000	1	2.025	2.625	2.025	
Sun Odyssey 389 - 3 cab	Dakiri 4	2021	3	8	2000	1	2.125	2.755	2.125	
Sun Odyssey 439 - 4 cab	Timaria	2013	4	10	2200	2	2.320	2.930	2.320	
Sun Odyssey 439 - 4 cab	Timaria 2	2015	4	10	2200	2	2.465	3.100	2.465	
Sun Odyssey 449 - 4 cab	Timaria 3	2016	4	10	2200	2	2.600	3.245	2.600	
Sun Odyssey 449 - 4 cab	Timaria 4	2019	4	10	2200	2	2.760	3.465	2.760	
Sun Odyssey 509 - 5 cab	Oceanlord	2015	5	12	3000	3	3.370	4.380	3.370	
Discounts		Rate (in %)					discount is calculated progressive			

Repeat client		5 % of the week price	
2 weeks		5 % discount on total charter price	
3 weeks		10 % discount on total charter price	
early booking discount		10%	10%
early booking discount		5%	5%
early booking discount not applicable in periods with holiday weekends			
maximum discount		15%	

Charters less than 7 days:

mid-week = 5 days = monday 09.00-friday 16.00 = 70% week price

weekend = 2 day = saturday 09.00-sunday 16.00 = 55% week price

long weekend 3 days = friday 09.00-sunday 16.00 = 70% week price

long weekend 3 days = saturday 09.00-monday 16.00 = 70% week price

long weekend 4 days = thursday 09.00-monday 16.00 = 85% weekprice

long weekend 4 days = friday 09.00-tuesday 16.00 = 85% weekprice

long weekend 5 days = 95% weekprice

6 days = week price

Charter more than a week, but less than 2 weeks, for instance 10 days:

1 week + number of days (3 days) as calculated above.

Important remark 1

We never cut a weekend in 2 pieces.

A chartercontract will never start on Saturday evening or Sunday morning

A chartercontract will never end on Saturday morning or Saturday evening or Sunday morning

Important remark 2

Normal start of charter is 09.00

As a free extra service we give the opportunity to embark the evening before.

Normal end of charter is 15.00 when client does the endcleaning himself

Normal end of charter is 13.00 when client pays the endcleaning to do it by us

In case for weekend charters, we can agree on exceptions

Example: when a client charters a boat for a week, for instance starting from saturday 06 july 20xx:

The charter starts from saturday 06-07-20xx - 09.00 hrs and ends friday 12-07-20xx - 15.00 hrs, when he does the clrning himself.

The embarkation is (if clients want it) on friday 05-07-2019 - any time in evening and debarkation is friday 12-07-2019 - 15.00 hrs.

This is different compared to the Mediterranean

Important remark 3

As a free gift to the client: they may embark (not leaving the harbour) the evening before (time at their convenience)